

Newbury Building Society



Annual Report and Accounts
Year ended 31 October 2013

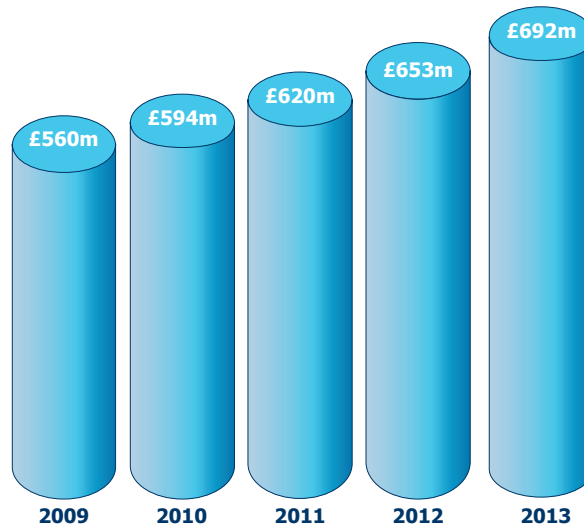
Contents

| | |
|---------------------------------|----|
| Key Results and Trends | 3 |
| Directors' Report | 4 |
| Purpose, Vision and Culture | 10 |
| The Year in Pictures | 11 |
| Directors | 12 |
| Corporate Governance Report | 14 |
| Directors' Remuneration Report | 17 |
| Directors' Responsibilities | 18 |
| Independent Auditor's Report | 19 |
| Income and Expenditure Accounts | 20 |
| Balance Sheets | 21 |
| Group Cash Flow Statement | 22 |
| Notes to the Accounts | 23 |
| Annual Business Statement | 37 |
| Staff | 39 |

Key Results and Trends

We receive **Retail Shares and Deposits** from our customers

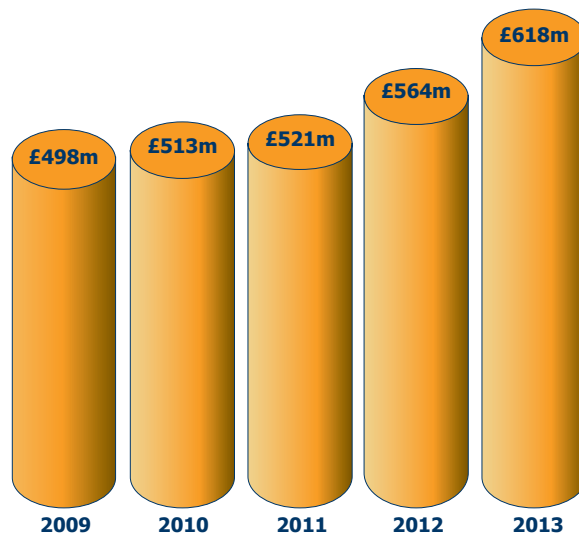
Our members and depositors invest in our savings accounts which are available in branch and online.



In 2013 our balances increased by £39m. The performance of our Access 90, Senior saver and ISA accounts were significant factors in this achievement.

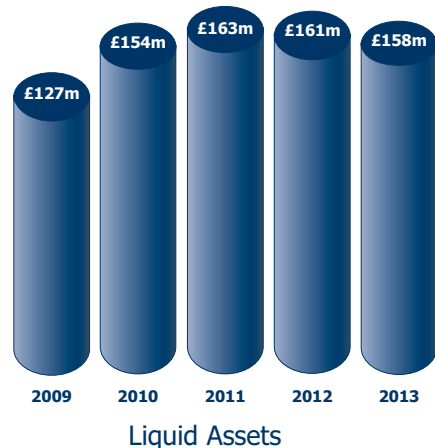
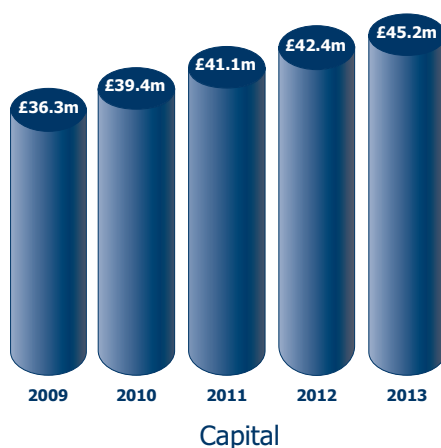
And make **Loans** to Homebuyers

We use the retail shares and deposits received to provide mortgages, mainly for homebuyers in Central Southern England.



The Society lent £145m in the year, which after repayments led to an increase of £54m in outstanding loans. Strong demand for our first time buyer products helped this achievement.

Whilst ensuring strong **Capital and Liquidity** positions are maintained



Directors' Report

The Directors have pleasure in presenting their Annual Report together with the Annual Accounts and Business Statement of the Society and its subsidiaries (the Group) for the year ended 31 October 2013.

Key Performance Indicators

| | 2013 | 2012 |
|---|--------|--------|
| Retail Shares and Deposits | £692m | £653m |
| Loans to Customers | £618m | £564m |
| Total Assets | £781m | £731m |
| Capital | £45.2m | £42.4m |
| Management Expenses as a % of Mean Total Assets | 0.90 | 0.86 |
| Interest Margin as a % of Mean Total Assets | 1.43 | 1.23 |
| Group Profit Before Tax | £3.6m | £2.5m |
| Liquid Assets as a % of Shares and Borrowings | 21.5% | 23.5% |
| Mortgage Arrears - on accounts two months or more in arrears | £0.11m | £0.13m |

Business Review

The Board is pleased to report that the Group has had an exceptional year and delivered an outstanding business performance, with the two main highlights being a £54m (9.6%) increase in loans to customers and pre tax profitability of £3.6m, £1.1m higher than last year. Your Society has therefore managed simultaneously to accomplish the key strategic goal of balance sheet growth whilst preserving capital strength.

The retail shares and deposits from our savers also grew by a healthy £39m, although as the Society has had access to low cost funding through the Funding for Lending Scheme (FLS), savings balance inflows have had to be managed carefully to ensure the Society did not hold inappropriately high levels of liquidity. Indeed, FLS has catalysed a major shift in market conditions with lower mortgage and savings rates being a most visible consequence. Our policy for savings in this unique environment has been to prioritise and protect the interests of existing members, by restricting new investment to several of our savings accounts and therefore being able to maintain interest rates higher than the market average for our existing clients.

Our interest margin has improved to 1.43% from 1.23% in the year and this has been the key factor in the increase in profitability. With the forthcoming introduction of the Capital Requirements Directive (CRD4) from the beginning of 2014, which will require the Group to hold a higher minimum level of capital, the Board determined that building up capital reserves needed to take priority over other potential uses of the profits during the year.

In April, the Society opened a new branch in Winchester, raising our branch network to eleven and providing the Society's first branch located on a city high street. In addition, we have continued to invest in the Society's development through strengthening

our staffing and Information Technology capability. A consequence of this investment is that our management expense ratio rose to 0.90% for the year and we anticipate that it will rise further during the next financial year, as we complete the substantial project of replacing our core IT system. Thereafter, we anticipate that the management expenses ratio will reduce as the benefits of our investment in the business manifest themselves and the economies of scale from balance sheet growth take effect. The Board is aware of the need for cost control and this remains a major area of focus for us.

“ The Board is pleased to report that the Group has had an exceptional year and delivered an outstanding business performance. ”

Mortgage arrears have continued to be well below market average and it has been pleasing to see the amount on accounts two months or more in arrears reduce to £110,000 (2012: £127,000). With only 41 accounts over two months in arrears, two properties in possession at year end and no losses during the year, these figures demonstrate the quality of your Society's mortgage book.

The Group's performance in 2013 has reflected the increasing confidence of the wider economic world, where talk is of growth rather than recession, and in particular in the housing market where governmental influence has been a key driver in improving funding, increasing the number of transactions and catalysing a greater increase in the number of first time buyers than

in any year since 2007. Building Societies generally, and Newbury in particular, have thrived in this environment, and against this backdrop your Board is pleased to be able to present such a strong financial performance.

Retail Shares and Deposits

The Society grew its retail shares and deposit balances by 6% during the year, an appropriate level of growth given the availability of low cost funding from the Bank of England through the FLS. Growth would have been particularly challenging without the FLS, as returns below the rate of inflation are a major disincentive to savers. The effect of the availability of the FLS funding to the industry as a whole has resulted in a significant reduction in savings rates, particularly amongst the high street banks. Although the Society made some modest reductions to savings rates at the start of the year, it quickly became clear that without further action we would have received significant additional inflows from customers of institutions where large rate reductions had occurred. Therefore in order to protect our members, the Society imposed entry restrictions on a number of accounts, thus allowing us to retain normal terms and conditions and above market interest rates for existing savers. We also restricted one year fixed rate bonds to those members with maturing bonds, thus creating capacity for more business of this type in the post FLS era, whilst simultaneously ensuring that the Society's current liquidity levels were not excessive.



Winchester branch opened on 2 April 2013

There have been several savings highlights during the year, the most notable being the success of our new branch in Winchester, where we have opened over 750 new accounts since its opening in April. Our branch in Basingstoke, opened in October 2010, continues to grow from strength to strength and now has over 2,500 accounts. We believe so many new members are coming to us because we maintain a stance of fairness and simplicity in the design and operation of our savings accounts and we do not offer bonus accounts (or 'teaser' accounts as the Financial Conduct Authority now calls them) with unsustainable initial rates that

automatically reduce after a set period. Given that the Bank of England base rate is 0.5%, it is a truism that savers have enjoyed unusually high returns in the last four years, but the Board is also keenly aware of the detrimental effect of inflation in maintaining the real value of savings, and although there are now clear signs of economic recovery, it seems likely that the Bank of England base rate will remain low for some time to come. The Board will therefore continue to review rates on all savings accounts regularly in order to ensure they retain a fair and competitive market position.

Loans to Customers

Growth of the balance sheet is a core aim of the Society in our desire to achieve the economies of scale which translate into better value for members. Your Board is therefore delighted with the mortgage balance growth of £54m during the year, following a record lending year of £145m in new advances, which represents an increase of just over 25% on last year's total. One of the reasons for the growth was the Society's success in the First Time Buyer market place, where the Society has earned a national reputation for its expertise in the shared ownership market. As a shared ownership mortgage is often the only way onto the housing ladder for younger individuals and families, the Society has focused its attention on creating affordable products for such purchasers, whilst also forging relationships with Registered Social Landlords, specifically Housing Associations, who own the freeholds of shared ownership properties. The Society's partnership with Sovereign Housing Association in particular has continued to be especially productive and was recognised nationally at the National Housing Awards in September, when we jointly received the Best Partnership award for our affordable home ownership scheme. The Society has also offered Help To Buy Shared Equity mortgages, following the announcement of this scheme at the Budget this year. However, we have decided not to utilise the second phase of the scheme. The Society already has better quality private insurance arrangements in place for higher loan to value lending.

The Society will continue its commitment to helping aspiring homeowners onto the property ladder by further product and service innovation in this area of lending moving forward.

Another reason for the lending success this year is the competitive range of fixed and discounted mortgages we were able to offer to our borrowers. FLS has catalysed a reduction in new borrower rates and encouraged lenders to offer unprecedented low interest rates to their customers. Your Society has been no exception to this, offering its lowest ever rates to residential owner occupiers. Without the legacy issues which have held back lending volume by some of the

biggest lenders in the market, the Society has taken the opportunity to lend and grow above its natural market share by offering competitive mortgage products combined with a first rate service. The introduction of new rules for mortgage sales next April, known as the Mortgage Market Review, will see, amongst other changes, compulsory advice and a stricter assessment of affordability. The Society is preparing for the new regime with confidence given that we have been offering advice and have been applying affordability criteria for many years. The affordability rules will take individual assessment of a borrower's affordability to a new level, one which we welcome in a desire to ensure that every single client has the best possible prospect of affording their mortgage for the full term of the loan. The Group's mortgage book remains of the highest quality with an average loan to value under 40%. Our loans are all individually underwritten by an experienced team based in Head Office, who have the authority to exercise some flexibility in appropriate cases. Responsible lending and decision-making is the key to our loan quality, and our desire to reduce the risk of future default has been paramount in our lending strategy.

“ The Group's mortgage book remains of the highest quality with an average loan to value under 40%. ”

The Group's arrears and possession statistics remain low both for the sector and for the industry as a whole. There were five cases in serious arrears of 12 months or more at our year-end (2012: seven cases). The total amount of arrears outstanding on these accounts was £30,000 (2012: £38,000) and the aggregate capital balance was £200,000 (2012: £329,000). In addition, as at 31 October 2013 the Group had two properties in possession (2012: nil). The Society has incurred no mortgage losses during the year, thus maintaining our enviable record of total mortgage losses under £50,000 in the last ten years. That said, members will note that the Society has increased its mortgage loss provisioning this year. This increase is a prudent reaction to reflect the fact that our book has grown by 9.6%, certain mortgage indemnity insurance policies on loans taken out in 2007 and 2008 have now expired and our existing provisions were lower than our peer group average. The increase also reflects the fact that the Board has decided to make a full provision against a commercial loan originated in 2007, for which it believes there is now a risk that it may not be repaid. The Society continues to undertake forbearance actions

with as many borrowers as appropriate; there were 28 accounts at 31 October 2013 (2012: 40) where clients were benefitting from a forbearance action such as a temporary interest only arrangement.

Capital and Liquidity

The Board is very aware that our members require the Group to be financially secure. This protects the Group against its principal risks and uncertainties (see below) and safeguards members' funds. We therefore set a strategy to ensure that both capital and liquidity are maintained at appropriate levels. The emphasis on high quality capital by world banking authorities has meant that the increase in profitability this year was necessary for two reasons: firstly to continue to build our reserves for the stricter regime to be introduced by the CRD4, and secondly to reflect the 9.5% increase in mortgage balances. This strategy has resulted in the following position as at 31 October 2013:-

- **Capital:**
The Group's capital increased 6.6% to £45.2m (2012: £42.4m).
The Group's Gross Capital and Free Capital ratios were 6.15% (2012: 6.18%) and 5.50% (2012: 5.53%) respectively.
- **Liquidity:**
Liquid assets (which comprise cash and investments as shown on the balance sheet on page 21) were £158m (2012: £161m).

Liquid assets as a percentage of Shares and Borrowings decreased to 21.5% (2012: 23.5%). The Board felt able to reduce the liquidity percentage as the Society has access to both of the Bank of England's discount window and funding for lending facilities.

The Group is required to set out its capital position, risk exposures and risk assessment processes in its Pillar 3 disclosures document. This can be obtained by writing to the Company Secretary at our head office.

Financial Services Compensation Scheme (FSCS)

The FSCS continues to have a significant impact on your Society as a result of the failures of Bradford & Bingley plc and three Icelandic banks in 2008. The Society's contribution to FSCS more than doubled in 2013, from £208,000 to £442,000 as the effect of the higher interest rate took hold and the first payment of capital in respect of the non Bradford and Bingley plc loans. Further detail is contained within note 17 of these Accounts. In your Board's view, both the increase in the interest rate and the new funding arrangements announced in Policy Statement 13/4 are an unfair burden for the Society and its members, who ultimately pay for the levies to the FSCS through lower savings and higher mortgage rates. It is understood that the Building Society sector as a whole saw approximately one quarter of its post tax profits paid in FSCS levies last year, thus demonstrating the huge effect on the

sector of those banking failures.

Governance

This year has been another year of significant regulatory activity, with the creation of the Prudential Regulatory Authority and the Financial Conduct Authority in April as successor regulators to the Financial Services Authority. The Society is therefore now regulated by two separate bodies.

There have been no changes in the structure of the Board during the year, the first year without a change in membership or committee structure since 2004. The ensuing continuity has enabled the development of the Board's expertise, which is so vital in the modern world of corporate governance where the non-executive director role assumes such importance.

The Board of Directors is committed to best practice in Corporate Governance. The report on pages 14 to 16 explains how the Society applies the principles contained in the UK Corporate Governance Code.

During the year the Audit Committee decided to put the role of the Group's external auditor out to tender. Further details of the process are set out in code principle C.3. on page 16.



Office Manager Jane Bosher with Junior Newbury Building Society school at St Nicolas Church of England Junior school

The Communities We Serve

The Society continues to contribute to the sustainability and enhancement of the communities we serve through the commitment of time and resource.

All staff have the opportunity to take two days paid leave to support community projects. Our executives continue to support local organisations through their service and presence on the governing bodies of Newbury & Thatcham Hospital Building Trust, Education Business Partnership West Berkshire, Sovereign Housing Association and Newbury College. Our Junior Newbury Building Society programme goes from strength to strength with 15 primary schools now participating. This programme offers schoolchildren the opportunity to operate accounts for fellow pupils whilst

learning to save and understand basic personal finance matters.

In addition during the year the Group made donations totalling £21,493 in support of 48 local charities and community organisations. This ranged from supporting local fetes and fairs, to donating prizes and sponsoring local clubs. In addition we have a three-year commitment to support the Pink Ribbon Foundation as our principal charity with £7,000 raised to date. Our total support to the communities we serve, including time spent by our staff, totals nearly £70,000 which represents just under 2% of our profit before tax. No contributions were made for political purposes.

The Future

The Society has continued to strengthen its financial position in 2013, whilst accelerating the level of asset growth achieved in prior years. The Society is well placed to continue with this strategy in 2014 and beyond, with plans to strengthen its capital base further in 2014 in recognition of the new capital regime of CRD4 which takes effect in January 2014. During 2014 the Society will have availability of significant FLS funds even after the recent adjustment to the scheme. The Society therefore has an opportunity to maintain its recent lending growth, as FLS provides an element of certainty in our funding requirements. The Board is however aware that the housing market is currently subject to an extraordinary level of governmental intervention, specifically FLS and Help To Buy, and so the Society will continue to pay particular regard to the quality of its mortgage lending to ensure that there are no shocks when the level of governmental support reduces. The lending policy is regularly reviewed to ensure alignment to best practice and the evolving nature of the mortgage industry, and the introduction of the new rules brought in by the Mortgage Market Review in April 2014 will help facilitate this.

The Board strongly believes that a successful future lies ahead for the Society as an independent and vibrant mutually owned business. The Board's strategy for the future will be to continue to place more emphasis on growing the balance sheet in order to achieve the economies of scale and ensuing cost effectiveness to enable the quality of products and service demanded by members today. The current upgrade to our IT systems and the investments made in middle management are examples of how the Society is modernising itself for the challenges of financial service provision in the future.

Financial Risk Management Objectives and Policies

The Group operates in a business environment that contains financial risks. To mitigate these risks, the Board has implemented a clearly defined risk management framework that contains the following

features:

- a risk focused governance structure;
- risk policy statements and risk limits;
- risk identification, monitoring and reporting processes; and
- an effective internal control framework.

The key policies that the Group has implemented to manage the risks that it faces include a Lending Policy and a Liquidity & Financial Risk Management Policy. These are reviewed, amended and approved by the Board on a regular basis.

Principal Risks and Uncertainties

The principal risks to which the Group is exposed, along with the risk management objectives and policies are set out below:

Credit Risk

The Group is exposed to credit risk in respect of either loan customers or treasury counterparties being unable to meet their obligations as they become due:

- The Lending Policy is regularly reviewed and approved by the Credit Committee. Lending mandates are strictly controlled and applications are approved by a central unit. Regular quality control reports are considered by the Credit Committee.
- The Liquidity & Financial Risk Management Policy includes limits on credit exposures to individual and groups of counterparties.

Liquidity Risk

Liquidity risk is the risk of being unable to meet demands and commitments to provide funds to customers and other third parties. The Group's Liquidity & Financial Risk Management Policy ensures sufficient funds in liquid form are available at all times so the Group can meet its liabilities as they fall due. Stress tests are carried out regularly to confirm that the Group can withstand normal and abnormal cash outflows. The Liquidity & Financial Risk Management Policy is regularly reviewed and approved by the Assets & Liabilities Committee.

Interest Rate Risk

This is the risk of mismatches between the dates on which interest receivable on assets and interest payable on liabilities are reset to market rates, impacting on profitability and the value of the Group's assets and liabilities. This risk, which includes basis risk, is managed utilising financial instruments where appropriate in accordance with the Liquidity & Financial Risk Management Policy. This is regularly reviewed and approved by the Assets & Liabilities Committee. A detailed analysis of the Group's interest rate sensitivity at 31 October 2013 can be found in note 20 on pages 34 to 36.

Operational Risk

Operational risk is the risk of loss arising from inadequate or failed internal processes or systems, human error or external events. The Group has controls in place which are designed to mitigate these risks. The Audit Committee is responsible for assessing the effectiveness of the system of inspection and control.

At the end of 2012 the Board entered into an agreement with Sopra Group Solutions UK Limited for the provision of the Society's core IT system to replace current arrangements with Yorkshire Key Services Limited, a subsidiary of Yorkshire Building Society. The Board acknowledges the significance of this project and has therefore appointed an external project manager as well as external advisors to provide independent assurance. The project is expected to run until the middle of 2014 and it is recognised that successful delivery is crucial in protecting the Society's member interests. Accordingly a Project Steering Committee has been established, which reports to the Board, to provide close scrutiny of progress and as an escalation point for key issues. Whilst the Board has identified the project as one of its key risks for 2014, it is confident it has established a structure to mitigate effectively any material matters which may arise.

Financial Services Compensation Scheme (FSCS) Risk

In common with all regulated UK deposit takers, the Society pays levies to the FSCS to enable claims to be met. The possibility therefore exists that the Society may be required to pay a higher level of levies if claims increase. A full explanation of the Society's current position in relation to this risk can be found in note 17 on page 33.

Regulatory Risk

The risk that the volume and complexity of regulatory issues may impact the Society's ability to compete and grow. In April 2013 the formal transition to the new regulatory framework was implemented. Under the framework prudential supervision was transferred to a subsidiary of the Bank of England, the PRA and consumer protection and market regulation was transferred to the FCA. The Board will continue to monitor developments under the new 'twin peaks' regime together with all other applicable regulatory changes, to ensure that the Society continues to meet all of its regulatory requirements.

Employees

The Society's service proposition is founded upon well qualified staff, motivated to act in the best interests of our customers, with the time and the tools to do the job properly. With business growth come staffing challenges, and as the business continues to grow, we have strengthened our resources to meet the needs of

the business. We have welcomed new faces in many areas of the business (principally Marketing, IT and Finance) who bring new expertise to complement the existing skills and knowledge of our many loyal long-serving members of staff.

The Society is fully committed to providing access to learning and development, career progression and promotion opportunities to all staff. The study programme for seven staff undertaking the Certificate in Mortgage Advice and Practice (CeMap) saw all qualify within 12 months and we now have 41 people CeMap qualified (32% of our staff) with 19 Registered Mortgage Advisers available in our branches. This ensures the Society is in excellent shape for the new advice regime created by the Mortgage Market Review.

During the year 42 delegates attended the internally developed Thinking Like Customers programme, and a further group of 12 are undertaking an Experiential Learning Programme. Another 12 colleagues have commenced a Discovery Programme in partnership with Newbury College. Newbury College is also working with the Society to provide apprentice opportunities, and the Society currently has six apprentices working in diverse areas of the business (Branches, Finance, Marketing, Customer Services and Premises).



HR Manager Anne-Marie Goldsmith receiving the National Skills Academy award

Our investment in staff has been recognised by the award of a prestigious training accreditation by the National Skills Academy for Financial Services.

The Society's Executives consult with the Staff Association, and regular team briefings and communications on the Society's intranet ensure employees are aware of the Society's performance and objectives, and understand their part in achieving these.

As an equal opportunities employer, the Society values the differences that a diverse workforce can bring, and is committed to ensuring within the framework of the law that its workplaces are free from unlawful or unfair discrimination because of colour, race, nationality,

ethnic or national origin, gender (including gender reassignment), sexual orientation, age, religion, marital status or disability.

Directors

The following served as Directors of the Society during the year:

- Mr A C D Rann
- Mr J H Parker
- Mr L F Bambridge
- Mr P J Brickley
- Mr B P Eighteen
- Mr R M W Gardner
- Mr G M Knappett
- Mr T L Morshead
- Mr R F Simms

Biographies of the Directors appear on pages 12 and 13. None of the Directors has any beneficial interest in any connected undertaking of the Society as at the year-end. The Society maintains liability insurance cover for Directors and Officers as permitted by the Building Societies Act 1986.

Mr Parker, Mr Bambridge and Mr Simms will retire at the Annual General Meeting on 17 February 2014 and being eligible will seek re-election to the Board.

Other Matters

Creditor Payment Policy

It is Group policy to pay suppliers within agreed terms providing the supplier performs according to the terms of the contract. The number of creditor days at 31 October 2013 was 10 (2012: 8).

Going Concern

The Directors are satisfied that the Society has adequate resources to continue in business for the foreseeable future. For this reason the accounts are prepared on a going concern basis.

Events since the Year End

The Directors do not consider that any event since the year-end has had a material effect on the position of the Society, or any of its subsidiary undertakings.

Auditor

Following a review of their corporate structure, our auditor, KPMG Audit Plc, has instigated an orderly wind down of business, with future audit work being undertaken by KPMG LLP. The Board has decided to put KPMG LLP forward to be appointed as auditors and a resolution for their appointment will be proposed to the forthcoming Annual General Meeting of the Society. There is no difference in liability terms between KPMG Audit Plc and KPMG LLP.

A C D Rann
Chairman
18 December 2013

Purpose, Vision and Culture

Our Business

- 1** Champion the merits of Newbury Building Society as an independent mutual, putting members' interests first.
- 2** Develop an increasingly strong presence in the communities we serve in Central Southern England
- 3** Offer an attractive range of competitive products and services appropriate to our members' needs
- 4** Manage members' financial requirements with confidence, demonstrating high quality of service and value
- 5** Maintain sufficient financial strength and the cost effectiveness to support, sustain and develop the Society's operations



Roland Gardner, Chief Executive with Ann Santry, Chief Executive at Sovereign Housing Association.



Our Members

- 1** Treat our members fairly because we want to
- 2** Offer our members products that match their needs
- 3** Communicate clearly, openly and honestly
- 4** Give suitable advice
- 5** Meet our members' expectations of service and product performance
- 6** Not make it difficult for members to change their minds or complain

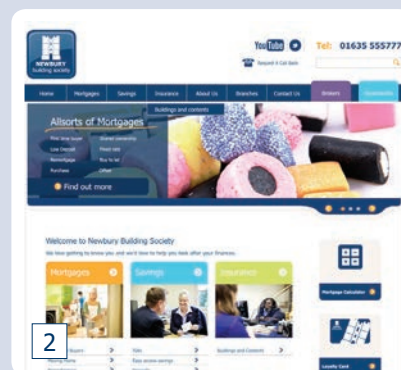
Our Staff

- 1** Encourage our staff to take responsibility and focus on outcomes
- 2** Create opportunities to learn and develop with progression gained on merit
- 3** Celebrate success and support colleagues
- 4** Communicate openly sharing our views in a positive way and respecting the views of others
- 5** Reward people who do their best at all times



Our uniform in the community.

The Year in Pictures



1 Awarded Best Partnership with Sovereign Living at the National Housing Awards 2013. 2 Our new website launched in December alongside our new branding in branches and head office.



3 Our Winchester branch opened in April. 4 Our successful first time buyer event at Newbury College.



5 Staff taking part in our Discovery programme at Newbury College. 6 Our new uniform in branches.

Non-Executive Directors



Adrian Rann

Chairman

Adrian was appointed to the Board of Directors in March 1996 and elected Chairman in February 2009. He is a Chartered Accountant and a partner in a local firm of Chartered Accountants. He is Chairman of the Strategic Risk and Remuneration & Nomination Committees.



John Parker

Vice Chairman

John was appointed to the Board of Directors in April 2007. He is a Chartered Accountant and a member of the Chartered Institute of Bankers. He was Chief Executive of a regional Building Society and is a past Chairman of the Building Societies Association. He is Chairman of the Assets & Liabilities Committee and a member of the Audit, Strategic Risk and Remuneration & Nomination Committees.



Peter Brickley

Non-Executive Director

Peter was appointed to the Board of Directors in July 2008. He is Global Chief Information Officer for a global brewer. Peter is Chairman of the Audit Committee and a member of the Assets & Liabilities, Remuneration & Nomination and Strategic Risk Committees.



Brian Eighteen

Non-Executive Director

Brian was appointed to the Board of Directors in October 2009. He is a Chartered Accountant with over 30 years' experience of property development in the Newbury area. He is currently Managing Director of a property investment company. He is Chairman of the Credit Committee and a member of the Strategic Risk and Audit Committees.



Tracy Morshead

Non-Executive Director

Tracy was appointed to the Board of Directors in June 2012. He is a fellow of the Chartered Institute of Marketing and a chartered marketer. Tracy is a member of the Assets & Liabilities, Strategic Risk and Sales, Marketing & Development Committees.



Ron Simms

Non-Executive Director

Ron was appointed to the Board of Directors in June 2010. He is a Solicitor and is Director of Corporate Services for one of the UK's largest personal lines insurance intermediaries. Ron is Chairman of the Sales, Marketing & Development Committee and a member of the Credit and Strategic Risk Committees.

Executive Directors



Roland Gardner

Chief Executive

Roland joined the Society in 1987. He joined the senior executive team in 2000 and was appointed to the Board of Directors in September 2006. He was appointed Chief Executive on 1 February 2007. Roland is a member of the Assets & Liabilities, Credit and Sales, Marketing & Development Committees.



Lee Bambridge

Finance Director

Lee joined the Society and the Board of Directors in July 2007. He is a Chartered Accountant and a Corporate Treasurer and previously worked in the Aerospace industry. He is a member of the Assets & Liabilities Committee.



Geoff Knappett

Development Director

Geoff joined the Society in 1992. He was appointed to the Board of Directors in November 2002. He is a Chartered Mathematician and holds a Masters degree in Management Learning. He is a member of the Credit and Sales, Marketing & Development Committees.

Executives



Phillippa Cardno

Head of Operations

Phillippa joined the Society in 1996 and became an Executive in 2007. She heads the Customer Services and IT functions and attends Credit Committee by invitation. Phillippa holds the Certificate in Mortgage Advice and Practice qualification and reports to the Chief Executive.



Erika Neves

Head of Conduct

Erika joined the Society in 1991 and became an Executive in 2002. She heads the Conduct function and attends Sales, Marketing & Development and Audit Committees by invitation. Erika is a graduate with the Certificate and Diploma in Mortgage Advice and Practice and reports to the Development Director.



Phil Relf

Head of Compliance & Company Secretary

Phil initially joined the Society in 1997 and became an Executive in 2008. He is Company Secretary and heads the Compliance function. He attends Audit Committee by invitation. Phil is a graduate and Chartered Secretary and reports to the Chief Executive.



Ian Thompson

Head of Treasury & Risk

Ian joined the Society in 2002 and became an Executive in 2007. He heads the Treasury and Risk functions and attends the Assets and Liabilities, Audit and Strategic Risk Committees by invitation. Ian is a Fellow of the Chartered Institute of Bankers and reports to the Finance Director.

Corporate Governance Report

The Financial Reporting Council updated the UK Corporate Governance Code in October 2012. Although the Code does not directly apply to mutual organisations, the Group has regard to its principles as they apply to a building society.

The Role of the Board

Code Principle:

A.1. Every company should be headed by an effective Board, which is collectively responsible for the long-term success of the company.

Board Comment:

The Group's performance over recent years demonstrates the effectiveness of the Board in difficult economic circumstances. The Board is effective because of its focus on strategy and risk management in an environment where constructive challenge is encouraged. There is a schedule of matters reserved for Board decision and the Board meets as often as necessary to discharge these duties effectively. There are usually eleven meetings a year together with a day focused on strategy. The Non-Executive Directors meet without the Executive Directors present at least once a year. The internal auditors carry out a Board effectiveness review as part of a rolling audit plan and the Board acts on any recommendations. There are six Committees to which the Board delegates the following responsibilities:

Assets & Liabilities Committee

The Committee is responsible for monitoring the structure of the Society's assets and liabilities, controlling financial risk and reviewing control procedures including limits, reporting lines and mandates. The Committee therefore focuses on treasury activities, including liquidity, interest rate risk, basis risk and refinancing risk.

The Committee comprises three Non-Executive Directors who are currently Mr Parker, Mr Brickley and Mr Morshead, as well as the Chief Executive and the Finance Director. The Head of Treasury & Risk attends by invitation.

Audit Committee

The Committee considers all aspects of conduct, operational and reputational risk management. It is responsible for assessing the effectiveness of audit and compliance assurance systems; assessing accuracy and completeness of financial information; reviewing accounting policies; and ensuring effective whistle-blowing controls. It reviews fairness of disclosures and recommends acceptance of the annual accounts to the Board. It negotiates and agrees audit fees and scope of work. It monitors the performance, independence, objectivity, competence and effectiveness of the internal and external auditors. It is responsible for recommending appointment, re-appointment or removal of external auditors; and approving non-audit fees paid to the auditors in accordance with the Society's Policy.

The Committee comprises three Non-Executive Directors who are currently Mr Brickley, Mr Eighteen and Mr Parker. The Executive Directors, the Heads of Compliance & Company Secretary, Conduct and Treasury & Risk, and representatives from the internal and external auditors attend by invitation.

Credit Committee

The Committee is responsible for credit risk oversight, ensuring the quality and profile of the mortgage portfolio continues to meet the Group's credit risk appetite. The Committee reviews lending policy and lending mandates; monitors lending quality, volume and arrears performance; and undertakes individual reviews of all commercial and larger loans.

The Committee comprises two Non-Executive Directors who are currently Mr Eighteen and Mr Simms as well as the Chief Executive and the Development Director. The Head of

Operations attends by invitation.

Remuneration & Nomination Committee

The Committee is responsible for succession planning for both Executive and Non-Executive Director positions. It leads the process for Board appointments and makes recommendations to the Board. It considers the balance and diversity of skills, knowledge and experience of the Board, the requirements of the business and recommends change where appropriate. It is responsible for the appraisal of the Non-Executive Directors and for the review of Board performance collectively. It is responsible for the Remuneration Policy. Under advice it determines the terms and conditions of employment of the Executive Directors and also recommends Non-Executive Director remuneration to the full Board.

The Committee comprises three Non-Executive Directors who are currently Mr Rann, Mr Brickley and Mr Parker. The Chief Executive attends by invitation.

Sales, Marketing & Development Committee

The Committee is responsible for marketing strategy; agreeing the sales and marketing plan; reviewing current and future products; monitoring and managing risks including product and associated risks. The Committee comprises two Non-Executive Directors who are currently Mr Simms and Mr Morshead as well as the Chief Executive and Development Director. The Head of Conduct attends by invitation.

Strategic Risk Committee

The Committee is responsible for setting the Group's risk appetite, for risk monitoring, and for its capital management framework. The Committee comprises all the Non-Executive Directors, with the Executive Directors and the Chief Risk Officer attending by invitation.

The terms of reference for these Committees can be obtained from the Head of Compliance & Company Secretary at the AGM or by writing to the Society's head office. Proceedings of all Committees are formally minuted, minutes are distributed to all Board members and the Chairman of each Committee reports on the substance of the meeting. The Society maintains liability insurance cover for Directors and Officers. Attendance at Board and Committee meetings for the year to 31 October 2013 is set out on page 18.

Division of Responsibilities

Code Principle:

A.2. There should be a clear division of responsibilities at the head of the company between the running of the Board and the Executive Responsibility for the running of the company's business. No one individual should have unfettered powers of decision.

Board Comment:

The offices of Chief Executive and Chairman are distinct and held by different Directors. The Chief Executive is responsible for managing the Group's business within the parameters set by the Board. The Chairman's responsibilities are outlined in the Board comment to A.3 below.

The Chairman

Code Principle:

A.3. The Chairman is responsible for leadership of the Board and ensuring its effectiveness on all aspects of its role.

Board Comment:

The Chairman sets the direction and culture of the Board, facilitating effective contribution from Directors, maintaining constructive relations between Executive and Non-Executive Directors and ensuring that Directors receive accurate, timely

and clear advice and information. The Chairman was appointed in February 2009, because of his experience, commitment and capability demonstrated during his previous 13 years' service to the Society. He will be retiring at the Annual General Meeting (AGM) in 2015 and will not be seeking re-election.

Non-Executive Directors

Code Principle:

A.4. As part of their role as members of a unitary Board, Non-Executive Directors should constructively challenge and help develop proposals on strategy.

Board Comment:

The Non-Executive role at the Society requires understanding of the risks in the business; commercial leadership within a framework of prudent and effective risk management controls; independently monitoring performance and resources; and developing, scrutinising, and constructively challenging strategic proposals, whilst supporting the Executive management.

The Vice Chairman is the Senior Independent Director, providing support for the Chairman and an alternative route for communication from members and staff. His main responsibilities are to carry out the appraisal of the Chairman and to chair meetings when the Chairman is unavailable.

The Composition of the Board

Code Principle:

B.1. The Board and its Committees should have the appropriate balance of skills, experience, independence and knowledge of the Company to enable them to discharge their respective duties and responsibilities effectively.

Board Comment:

The Board comprises six Non-Executives and three Executive Directors providing a balance of skills and experience appropriate for the requirements of the business. Committee membership is reviewed annually to ensure there is appropriate expertise in each Committee to discharge its terms of reference. All Non-Executive Directors are considered by the Board to be independent in character and judgement.

Appointments to the Board

Code Principle:

B.2. There should be a formal, rigorous and transparent procedure for the appointment of new Directors to the Board.

Board Comment:

The Society values diversity but always makes Non-Executive Director appointments on merit, based on the specific skills and experience required to complement existing skills under the succession plan. No Board appointments were made this year and no imminent succession is required but vacancies are always widely advertised. For these reasons the Society does not have a measurable diversity objective. All Directors must meet the regulatory fitness and propriety standards. The Remuneration & Nomination Committee lead the process, and recommends a candidate. The Board decides whether to appoint the candidate. Each Director must be approved by the FCA in order to fulfil their control function as a Director.

Commitment

Code Principle:

B.3. All Directors should be able to allocate sufficient time to the company to discharge their responsibilities effectively.

Board Comment:

Directors are informed of the time commitment in the letter of appointment. The Remuneration & Nomination Committee evaluates the ability of Directors to commit the time required for

their role, prior to appointment. The formal appraisal process carried out by the Chairman each year also assesses whether Directors have demonstrated this ability during the year. The attendance record during the year of Board and Committee members is set out on page 18.

Development

Code Principle:

B.4. All Directors should receive induction on joining the Board and should regularly update and refresh their skills and knowledge.

Board Comment:

The Society provides a formal induction for Non-Executive Directors tailored to their needs. This includes the nature of building societies; Director's responsibilities and duties; the management information they will be provided with and how to interpret this; information on the Group and the local market; an overview of the regulatory requirements; and details of significant current issues for the industry. The Chairman ensures that Non-Executive Directors continually update their skills and knowledge to fulfil their role on the Board and any Committees. Training and development needs are identified as part of the annual appraisal of the Board and individual Director performance and effectiveness. These needs are usually met by internal briefings and via attendance at industry seminars and conferences.

Information and Support

Code Principle:

B.5. The Board should be supplied in a timely manner with information in a form and of a quality appropriate to enable it to discharge its duties.

Board Comment:

The Chairman ensures that the Board receives information sufficient to enable it to discharge its responsibilities. The Group continuously improves management information to assist the Committees in discharging their terms of reference. Internal Audit review the adequacy of the information provided to the Board. The Head of Compliance & Company Secretary provides support on corporate governance matters and the Board has access to independent advice if required.

Evaluation

Code Principle:

B.6. The Board should undertake a formal and rigorous annual evaluation of its own performance and that of its Committees and individual Directors.

Board Comment:

At least annually the Remuneration & Nomination Committee appraises the Chief Executive's performance and reviews the other Executive Director appraisals. The Non-Executive Directors are evaluated by the Chairman using questions based on those recommended in the FRC guidance on Board Effectiveness issued in March 2011 and taking into account the views of the other Directors. The Chairman is evaluated by the Non-Executive Directors facilitated by the Vice-Chairman and taking into account the views of the Executive Directors. The Board evaluates its overall performance and that of each Committee. This process is used to improve the effectiveness of Directors and the Board collectively. It also identifies training needs and informs the decision whether to submit a Director for re-election.

Re-election

Code Principle:

B.7. All Directors should be submitted for re-election at regular intervals, subject to continued satisfactory performance.

Board Comment:

The Society's Rules require that all Directors be submitted for election at the AGM following their appointment to the Board. Directors are appointed for a three-year term, subject to satisfactory performance. The Board does not believe it is appropriate for a building society to subject all Directors to annual re-election (unless they have served three terms) because of the continuity and succession needs of an effective Board. The Board's policy is that Non-Executive Directors (apart from the Chairman) will not usually serve more than three terms. The Remuneration & Nomination Committee considers whether members are independent in character and judgement, are able to commit sufficient time and demonstrate capability and knowledge. The Remuneration & Nomination Committee recommends to the Board whether a Non-Executive Director should be submitted for re-election.

Financial and Business Reporting

Code Principle:

C.1. The Board should present a fair, balanced and understandable assessment of the company's position and prospects.

Board Comment:

The Board confirms that the annual report and accounts, taken as a whole, is fair, balanced and understandable and provides the necessary information for Members to assess performance, strategy and the business model of the Society. The responsibilities of the Directors in relation to the preparation of the Society's accounts and the statement that the Society's business is a going concern are contained in the Directors' Responsibilities on page 18.

Risk Management and Internal Control

Code Principle:

C.2. The Board is responsible for determining the nature and extent of the significant risks it is willing to take in achieving its strategic objectives. The Board should maintain sound risk management and internal control systems.

Board Comment:

The Board is collectively responsible for determining risk appetites, strategies for risk management and control as described in the Group's risk management policy. Senior management is responsible for designing, operating and monitoring risk management systems and controls. Each Board Committee has oversight responsibility for the risks and controls within its remit. The Strategic Risk Committee assesses the adequacy of the risk related output of this process. The Society's internal auditors, Deloitte LLP, provide independent and objective assurance that the systems are appropriate and controls effectively applied. The Board has reviewed effectiveness of risk management systems and controls and concluded that the Society has a strong compliance culture and that systems are effective and appropriate to the scale and complexity of the business.

Audit Committee and Auditors

Code Principle:

C.3. The Board should establish formal and transparent arrangements for considering how they should apply the corporate reporting and risk management and internal control principles and for maintaining an appropriate relationship with the company's auditors.

Board Comment:

The Board has an Audit Committee comprising three Non-Executive Directors. These Directors have specialist expertise including current and relevant financial, legal and risk management experience. The Society's external and internal

auditors and the Executive Directors attend by invitation. The responsibilities of the Committee are set out on page 14. The Audit Committee meets four times a year. At least annually, the Audit Committee meets with the external and internal auditors without the Executive Directors present.

Audit firms often have specialist skills and expertise and can provide non-audit services competitively. Audit Committee is required to approve the commissioning of material non-audit services provided by the auditors, taking into account the effect this has on objectivity and independence.

As KPMG has been the Society's auditor for a number of years, at the beginning of 2013 the Audit Committee decided to conduct a tender process for audit services. Following a review of the strengths and capabilities of a number of firms, two were shortlisted. After careful and thorough evaluation of what each firm could offer, the Committee concluded that KPMG's approach and detailed knowledge of the Society made them the best firm to provide audit services. The tender was a valuable process as it benchmarked the quality and cost of the service. The Policy is to tender for audit services on a regular basis but at least every 10 years.

Remuneration

The Directors' Remuneration Report on page 17 explains how the Society complies with the Code Principles relating to remuneration.

Dialogue with Shareholders

Code Principle:

E.1. There should be a dialogue with shareholders based on the mutual understanding of objectives. The Board as a whole has responsibility for ensuring that a satisfactory dialogue with shareholders takes place.

Board Comment:

As a mutual organisation the Society's membership consists of individuals who are also the Society's customers. The Society is committed to dialogue with members through regular newsletters, social media and events attended by Executive and Non-Executive Directors. The purpose of this dialogue is to understand our members and better serve their needs.

Constructive use of the Annual General Meeting (AGM)

Code Principle:

E.2. The Board should use the AGM to communicate with investors and to encourage their participation.

Board Comment:

Each year the Society sends details of the AGM to all members who are eligible to vote. The resolutions include the election of Directors and a separate advisory vote on the Directors' Remuneration Report. Members are encouraged to exercise their right to vote and a donation to charity is made for each vote cast. Members can choose to vote by proxy if they are unable to attend the AGM. The AGM notices are distributed with at least 21 clear days notice. At the AGM a poll is called in relation to each resolution and the proxy votes cast are included in the results. The results are published on the Society's website.

All members of the Board are present at the AGM each year unless their absence is unavoidable. The Chairmen of the Committees are therefore available to answer questions raised by the Society's members.

A C D Rann
Chairman
18 December 2013

Directors' Remuneration Report

This report explains how the Society complies with the principles in the UK Corporate Governance Code 2012 relating to remuneration. The Society has adopted a Remuneration Policy, which describes how the Society complies with the relevant sections of the FCA's Remuneration Code. The remuneration of the individual Directors is detailed in note 6 on page 26.

The Level and Components of Remuneration

Code Principle:

D.1. Levels of remuneration should be sufficient to attract, retain and motivate Directors of the quality required to run the company successfully, but a company should avoid paying more than is necessary for this purpose. A significant proportion of Executive Directors' remuneration should be structured so as to link rewards to corporate and individual performance.

Board Comment:

The Society's remuneration policy is to reward Directors according to their expertise, experience and overall contribution to the successful performance of the business. The principles of the Society's remuneration policy are to:

- Attract and retain good people that share our values;
- Motivate staff to optimise achievements;
- Achieve long term business objectives and strategy to ensure sustainability of the business;
- Encourage a prudent approach to risk management; and
- Align the interests of staff with the interests of Members.

The Executive Directors' benefit package is therefore designed in the long term interest of Members as a whole. A performance related pay scheme operated during the year for Executive Directors, which was designed to encourage achievement of targets, linked to strategic objectives, that maintain customer service, security and financial strength of the Society; and to recognise corporate and individual performance in accordance with good risk management.

Executive Directors' Emoluments

The remuneration for Executive Directors reflects their responsibilities. It comprises basic salary, annual performance related pay scheme and various benefits detailed below. Performance related payments are not pensionable. The Society has no share option scheme and none of the Directors has any beneficial interest in, or any rights to subscribe for shares in or debentures of any connected undertaking of the Society.

Basic Salaries

Basic salaries are reviewed annually by reference to jobs carrying similar responsibilities in comparable organisations and in the light of market conditions generally.

Annual Performance Related Pay Scheme

The annual scheme is based on the Society's key financial measures of profitability, control of costs and growth in mortgages and retail and deposit balances. A maximum of 20% of salary (prior to any salary sacrifice) can be earned for achievement of all targets (this is reducing to 10% in 2013/14). The Remuneration & Nomination Committee sets targets and assesses whether any payment should be made. Fundamental prerequisites for any performance related payments include compliance, ethical standards and appropriate risk management. A proportion of the performance related payment is deferred to discourage inappropriate risk taking in accordance with good practice in remuneration policy. Misconduct or misstatement would lead to claw back of performance related pay.

Benefits

The Society makes a contribution of up to 20.25% of salary (prior to any salary sacrifice) to Executive Directors' private pension arrangements. Executive Directors receive other taxable benefits

comprising private healthcare scheme (covers the Directors and their families), death in service and income protection insurance. The Society does not provide concessionary home loans to Directors.

Executive Directors' Contractual Terms

Mr Gardner, Mr Bambridge and Mr Knappett each have a service contract with the Society, terminable by either party giving twelve months notice. In the event of amalgamation, transfer of engagements or transfer of business where the Executive Director's employment is to be terminated the Society shall give not less than 24 months notice.

The Society meets contractual obligations for loss of office. Whilst the Remuneration & Nomination Committee has discretion to provide better terms, this would be disclosed to Members.

Non-Executive Directors

The level of fees payable to Non-Executive Directors is assessed using information from comparable organisations.

Remuneration comprises a basic fee with supplementary payments for the Chairman, Vice Chairman and Chairmen of the Committees to reflect the additional responsibilities of these positions.

Fees for Non-Executive Directors are not pensionable and Non-Executive Directors do not participate in any incentive schemes or receive any other benefits. Non-Executive Directors have letters of appointment instead of service contracts.

The Procedure for Determining Remuneration

Code Principle:

D.2. There should be a formal and transparent procedure for developing policy on Executive remuneration and for fixing the remuneration packages of individual Directors. No Director should be involved in deciding his or her own remuneration.

Board Comment:

The Remuneration & Nomination Committee reviews the Society's Remuneration Policy annually. The Committee consists of two independent Non-Executive Directors under the Chairmanship of the Society's Chairman. The Chairman is appropriate for this role because of his extensive experience of the Society. The Chief Executive attends by invitation but takes no part in the discussion of his own salary. The Committee reviews Directors and Executive remuneration annually using data from comparable organisations, and takes advice from external consultants when appropriate. Minutes of the Committee's meetings are distributed to all Board members, and the Chairman of the Committee reports at the Board meeting following a Committee meeting.

Whilst a binding vote on Remuneration Policy is not considered appropriate for a building society of our size and nature, if 25% of the turn out vote against the report, the Remuneration & Nomination Committee will take steps to address the concerns of the Membership. On behalf of the Committee, I recommend that you endorse our report.

A C D Rann
Chairman
18 December 2013

Directors' Responsibilities

Directors' responsibilities in respect of the Annual Report, the Annual Business Statement, the Directors' Report and the annual accounts

The Directors are responsible for preparing the Annual Report, Annual Business Statement, Directors' Report and the annual accounts in accordance with applicable law and regulations.

The Building Societies Act ("the Act") requires the Directors to prepare Group annual accounts for each financial year. Under that law they have elected to prepare the Group annual accounts in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

The Group annual accounts are required by law to give a true and fair view of the state of affairs of the Group and of the Society as at the end of the financial year and of the income and expenditure of the Group and of the Society for the financial year.

In preparing each of the Group and Society annual accounts, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the annual accounts;
- prepare the annual accounts on the going concern basis unless it is inappropriate to presume that the Group and Society will continue in business.

In addition to the annual accounts the Act requires the Directors to prepare, for each financial year, an Annual Business Statement and a Directors' Report, each containing prescribed information relating to the business of the Group.

Directors' responsibilities for accounting records and internal controls

The Directors are responsible for ensuring that the Group:

- keeps proper accounting records that disclose with reasonable accuracy at any time the financial position of the Group and Society, in accordance with the Act;
- takes reasonable care to establish, maintain, document and review such systems and controls as are appropriate to its business in accordance with the rules made by the Financial Services Authority under the Financial Services and Markets Act 2000.

The Directors have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Society's website. Legislation in the UK governing the preparation and dissemination of annual accounts may differ from legislation in other jurisdictions.

Directors' Attendance Record

() = number of meetings required to attend

| Director | Board | Assets & Liabilities | Audit | Credit | Remuneration & Nomination | Sales, Marketing & Development | Strategic Risk |
|---|---------|----------------------|-------|---------|---------------------------|--------------------------------|----------------|
| A C D Rann Chairman | 10 (11) | | | | 4 (4) | | 4 (4) |
| J H Parker Vice Chairman | 11 (11) | 11 (11) | 3 (4) | | 4 (4) | | 4 (4) |
| L F Bambridge Finance Director | 11 (11) | 11 (11) | | | | | |
| P J Brickley | 10 (11) | 11 (11) | 4 (4) | | 4 (4) | | 4 (4) |
| B P Eighteen | 11 (11) | | 4 (4) | 10 (11) | | | 4 (4) |
| R M W Gardner Chief Executive | 11 (11) | 11 (11) | | 11 (11) | | 9 (9) | |
| G M Knappett Development Director | 11 (11) | | | 9 (11) | | 9 (9) | |
| T L Morshead | 11 (11) | 11 (11) | | | | 7 (9) | 4 (4) |
| R F Simms | 10 (11) | 6 (7) | | 11 (11) | | 9 (9) | 3 (4) |

Independent Auditor's Report to the Members of Newbury Building Society

We have audited the Group and Society annual accounts of Newbury Building Society for the year ended 31 October 2013 set out on pages 20 to 36. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the Society's members, as a body, in accordance with section 78 of the Building Societies Act 1986. Our audit work has been undertaken so that we might state to the Society's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Society and the Society's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of Directors and Auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 18, the Directors are responsible for the preparation of the annual accounts and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on, the annual accounts in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the annual accounts

A description of the scope of an audit of annual accounts is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate

Opinion on annual accounts

In our opinion the annual accounts:

- give a true and fair view, in accordance with UK Generally Accepted Accounting Practice, of the state of affairs of the Group and of the Society as at 31 October 2013 and of the income and expenditure of the Group and of the Society for the year then ended; and
- have been prepared in accordance with the requirements of the Building Societies Act 1986 and regulations made under it.

Opinion on other matters prescribed by the Building Societies Act 1986

In our opinion:

- the Annual Business Statement and the Directors' Report have each been prepared in accordance with the applicable requirements of the Building Societies Act 1986 and regulations thereunder;
- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the accounting records and the annual accounts; and
- the information given in the Annual Business Statement (other than the information upon which we are not required to report) gives a true representation of the matters in respect of which it is given.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Building Societies Act 1986 requires us to report to you if, in our opinion:

- proper accounting records have not been kept by the Society; or
- the annual accounts are not in agreement with the accounting records; or
- we have not received all the information and explanations and access to documents we require for our audit.

Simon Clark (Senior Statutory Auditor)
for and on behalf of KPMG Audit Plc,
Statutory Auditor

Chartered Accountants
One Snowhill, Snow Hill Queensway, Birmingham B4 6GH
18 December 2013

Income and Expenditure Accounts for the year ended 31 October 2013

| | Notes | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|---|-------|------------------------|--------------------------|------------------------|--------------------------|
| Interest receivable and similar income | 1 | 23,100 | 22,936 | 21,114 | 20,939 |
| Interest payable and similar charges | 2 | (12,260) | (12,260) | (12,343) | (12,343) |
| Net interest receivable | | 10,840 | 10,676 | 8,771 | 8,596 |
| Fees and commissions receivable | | 975 | 961 | 815 | 811 |
| Fees and commissions payable | | (776) | (774) | (629) | (628) |
| Other operating income | | 82 | 82 | 71 | 71 |
| Total Income | | 11,121 | 10,945 | 9,028 | 8,850 |
| Administrative expenses | 3 | (6,456) | (6,451) | (5,814) | (5,806) |
| Depreciation and amortisation | 11 | (355) | (355) | (328) | (328) |
| | | 4,310 | 4,139 | 2,886 | 2,716 |
| Provisions for bad and doubtful debts | 9 | (352) | (351) | (66) | (89) |
| Operating profit before FSCS levy | | 3,958 | 3,788 | 2,820 | 2,627 |
| Provision for FSCS levy | 17 | (389) | (389) | (275) | (275) |
| Profit on Ordinary Activities before Tax | | 3,569 | 3,399 | 2,545 | 2,352 |
| Tax on profit on ordinary activities | 4 | (871) | (834) | (694) | (640) |
| Profit for the Financial Year | 18 | 2,698 | 2,565 | 1,851 | 1,712 |

Statement of total recognised gains and losses

| | | | | |
|---|--------------|--------------|--------------|--------------|
| Profit for the financial year | 2,698 | 2,565 | 1,851 | 1,712 |
| Property revaluation | - | - | (473) | (473) |
| Total Recognised Gains and Losses Relating to the Year | 2,698 | 2,565 | 1,378 | 1,239 |

The **notes** on pages 23 to 36 form part of these accounts. The operating profit for the Group and Society is equivalent to Profit on Ordinary Activities before Tax. The above results are all derived from continuing operations. Profits on a historical cost basis would not be significantly different to those stated above.

Balance Sheets at 31 October 2013

| | Notes | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|--|-------|------------------------|--------------------------|------------------------|--------------------------|
| Assets | | | | | |
| Liquid assets | | | | | |
| Cash in hand and balances with the Bank of England | | 71,855 | 71,855 | 55,212 | 55,212 |
| Loans and advances to credit institutions | 7 | 85,830 | 85,261 | 106,247 | 105,978 |
| | | 157,685 | 157,116 | 161,459 | 161,190 |
| Loans and advances to customers | | | | | |
| Loans fully secured on residential property | 8 | 604,619 | 562,751 | 549,009 | 501,661 |
| Other loans | 8 | 12,883 | 5,565 | 14,859 | 5,873 |
| | | 617,502 | 568,316 | 563,868 | 507,534 |
| Investments in subsidiary undertakings | 10 | - | 48,132 | - | 55,113 |
| Tangible fixed assets | 11 | 5,428 | 5,428 | 5,291 | 5,291 |
| Other assets | 12 | 438 | 421 | 513 | 489 |
| Prepayments and accrued income | | 307 | 307 | 229 | 229 |
| Total Assets | | 781,360 | 779,720 | 731,360 | 729,846 |
| Liabilities | | | | | |
| Shares | 13 | 627,871 | 627,871 | 598,149 | 598,149 |
| Amounts owed to credit institutions | 14 | 33,057 | 33,057 | 7,688 | 7,688 |
| Amounts owed to other customers | 15 | 72,784 | 72,784 | 80,638 | 80,638 |
| Other liabilities | 16 | 1,374 | 1,343 | 1,276 | 1,240 |
| Accruals and deferred income | | 792 | 784 | 772 | 762 |
| Provisions for liabilities | 17 | 347 | 347 | 400 | 400 |
| Revaluation reserve | 18 | 1,706 | 1,706 | 1,706 | 1,706 |
| Reserves - general reserves | 18 | 43,429 | 41,828 | 40,731 | 39,263 |
| Total Liabilities | | 781,360 | 779,720 | 731,360 | 729,846 |

The **notes** on pages 23 to 36 form part of these accounts.

These accounts were approved by the Board of Directors on 18 December 2013

A C D Rann - Chairman

J H Parker - Vice Chairman

R M W Gardner - Chief Executive

L F Bambridge - Finance Director

Group Cash Flow Statement

| | 2013 £000s | 2012 £000s |
|--|---------------|---------------|
| Net Cash Inflow from Operating Activities | 17,757 | 26,344 |
| Taxation | (674) | (634) |
| Capital expenditure and financial investment: | | |
| Purchase of tangible fixed assets | (501) | (156) |
| Proceeds from disposals of tangible fixed assets | 10 | - |
| Proceeds from sale of debt securities | - | 38,629 |
| Increase in cash | 16,592 | 64,183 |

Reconciliation of Operating Profit to Net Cash Inflow from Operating Activities

| | | |
|---|---------|-------|
| Operating profit | 3,569 | 2,545 |
| (Increase) / decrease in prepayments and accrued income | (12) | 543 |
| (Decrease) / increase in accruals and deferred income | (1,050) | 330 |
| Provisions for bad and doubtful debts | 352 | (438) |
| Provision for FSCS levy | (53) | 67 |
| Depreciation and amortisation | 355 | 328 |
| (Profit) / loss on sale of fixed assets | (1) | 31 |
| Net Cash Inflow from Trading Activities | 3,160 | 3,406 |

Movement in:

| | | |
|---|----------|----------|
| Loans and advances to customers | (53,986) | (41,986) |
| Shares | 30,512 | 25,718 |
| Amounts owed to credit institutions and other customers | 17,795 | 13,265 |
| Loans and advances to credit institutions | 20,300 | 26,200 |
| Other assets | - | (310) |
| Other liabilities | (24) | 51 |
| Net Cash Inflow from Operating Activities | 17,757 | 26,344 |

| Reconciliation of Cash Balances | 2012 £000s | Cash Flow £000s | 2013 £000s |
|---|---------------|--------------------|---------------|
| Cash in hand and balances with the Bank of England | 55,212 | 16,643 | 71,855 |
| Loans and advances to credit institutions - repayable on demand | 83,840 | (51) | 83,789 |
| | 139,052 | 16,592 | 155,644 |

| | 2011 £000s | Cash Flow £000s | 2012 £000s |
|---|---------------|--------------------|---------------|
| Cash in hand and balances with the Bank of England | 17,293 | 37,919 | 55,212 |
| Loans and advances to credit institutions - repayable on demand | 57,576 | 26,264 | 83,840 |
| | 74,869 | 64,183 | 139,052 |

Accounting Policies

Basis of Preparation

The accounts have been prepared under the historical cost convention, as modified by the revaluation of land and buildings in accordance with applicable accounting standards, the Building Societies Act 1986, and in accordance with the Building Societies (Accounts and Related Provisions) Regulations 1998.

Basis of Consolidation

The Group accounts consolidate the accounts of the Society and its subsidiary undertakings, all of which have accounting periods ending 31 October.

Income Recognition

All the Society's material sources of income including interest receivable, fees and commissions are accounted for as earned on an accruals basis.

Taxation

The charge for taxation is based on the profit for the year and takes into account taxation which is deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Deferred tax is provided using the full provision method in accordance with Financial Reporting Standard 19.

Mortgage Incentives

Mortgage incentive payments are written off to other operating charges in the year of commitment to the advance. Interest discounts are recognised over the period of the discount as part of interest receivable.

Fixed Assets and Depreciation

Freehold buildings are depreciated on a straight-line basis over 50 years. Freehold land is not depreciated. Depreciation of leasehold premises is provided on a straight-line basis over the period of the lease, or over 50 years, whichever is the shorter. Equipment, fixtures, fittings and motor vehicles are capitalised when acquired and depreciated on a straight-line basis over their estimated useful lives of between three and eight years. Assets under the course of construction are capitalised and depreciation commences when the assets are available for use.

Freehold properties are revalued every three years by a qualified valuer and every five years by independent external valuers, on a vacant possession basis. The surplus or deficit on revaluation is taken to the revaluation reserve.

Liquid Assets

Debt securities are intended for use on a continuing basis, are classified as financial fixed assets and are stated at cost, adjusted for accrued interest at the date of purchase, where applicable. A similar adjustment is made on realisation. Any premium or discount on purchase is amortised over the period to maturity. Other liquid assets are stated at the lower of cost and net realisable value.

Funding for Lending (FLS)

In order for the Society to access funding from the FLS mortgage assets are required to be pledged as collateral. Where the risk and reward of ownership of the mortgage assets remains with the Society they are retained on balance sheet. The interest receivable on these assets continues to be the Society's and is accounted for as earned

on an accruals basis.

Treasury bills borrowed under the FLS are not recognised on the balance sheet when substantially all the risks and rewards of the ownership remain with the lender. The interest cost of borrowing the treasury bills is accrued in the accounts on a straight line basis over the drawdown period.

If treasury bills are lent or sold subject to a commitment to repurchase, the net proceeds received are recognised as cash on the balance sheet together with a corresponding liability. Interest is accrued over the life of the agreement on a straight line basis.

Provision for Bad and Doubtful Debts

Specific provisions are made for loans and advances on a case by case basis to cover anticipated losses in respect of all accounts that are more than three months in arrears or that have been identified as impaired. Anticipated losses on such accounts are calculated as the difference between the estimated current achievable market value of the security and the outstanding loan balance, after making appropriate allowance for costs.

In addition, a general provision is made against other advances which have not been specifically identified as impaired, but where experience would indicate that losses may ultimately be incurred. Such provisions are calculated according to risk profiles including loan to value and taking into consideration the general economic climate.

It is the Group's policy not to suspend interest on non-performing loans in arrear, irrespective of whether the interest is subsequently recoverable. Interest is charged up to the date of sale of properties in possession and accordingly the loss provision is increased by the non-recoverable interest.

The Society utilises forbearance measures to assist borrowers who are, or could be, experiencing financial difficulty. Where the Society considers that there is a possibility of loss, provision is made in accordance with the policy set out above.

Pensions

Pension costs in respect of the Society's defined contribution scheme are charged to the income and expenditure account on an accruals basis.

Leases

Rental charges under operating leases are charged to the income and expenditure account on a straight line basis over the life of the lease. Assets acquired under finance leases are capitalised and the outstanding future lease obligations are shown in creditors.

Off-Balance Sheet Instruments

All interest rate related contracts are classified at the balance sheet date as hedging contracts and the income and expense arising are recognised on an equivalent basis to the assets, liabilities or positions that are being hedged. If the hedging contract is terminated early, the realised gain or loss is charged immediately to the income and expenditure account. Amounts accrued on hedging contracts and instruments are included within prepayments and accrued income or accruals and deferred income.

Notes to the Accounts

| | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|--|------------------------|--------------------------|------------------------|--------------------------|
| 1. Interest Receivable and Similar Income | | | | |
| On loans fully secured on residential property | 22,654 | 20,521 | 20,116 | 17,645 |
| On other loans: | | | | |
| • Connected undertakings | - | 2,379 | - | 2,797 |
| • Other | 652 | 242 | 759 | 258 |
| On debt securities (all fixed income): | | | | |
| • Interest and other income | - | - | 107 | 107 |
| On other liquid assets: | | | | |
| • Interest and other income | 928 | 928 | 1,212 | 1,212 |
| Net expense on financial instruments | (1,134) | (1,134) | (1,080) | (1,080) |
| | 23,100 | 22,936 | 21,114 | 20,939 |
| 2. Interest Payable and Similar Charges | | | | |
| On shares held by individuals | 10,770 | 10,770 | 10,648 | 10,648 |
| On other shares | 73 | 73 | 76 | 76 |
| On deposits and other borrowings | 1,417 | 1,417 | 1,619 | 1,619 |
| | 12,260 | 12,260 | 12,343 | 12,343 |
| 3. Administrative Expenses | | | | |
| Employee costs | | | | |
| • Wages and salaries | 2,848 | 2,848 | 2,535 | 2,535 |
| • Social security costs | 294 | 294 | 265 | 265 |
| • Other pension costs | 374 | 374 | 381 | 381 |
| | 3,516 | 3,516 | 3,181 | 3,181 |
| Other administrative expenses | 2,940 | 2,935 | 2,633 | 2,625 |
| | 6,456 | 6,451 | 5,814 | 5,806 |
| Other administrative expenses include: | | | | |
| • Remuneration of auditor and its associates | | | | |
| - audit of annual accounts | 35 | 35 | 35 | 35 |
| - audit of subsidiary's financial statements | 5 | - | 5 | - |
| - other services pursuant to such legislation | 2 | 2 | 2 | 2 |
| - other services relating to taxation | 6 | 6 | 9 | 8 |
| • Operating lease costs | 125 | 125 | 92 | 92 |

4. Taxation

The taxation charge for the year comprises:

| | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|---|---------------------------------|-----------------------------------|---------------------------------|-----------------------------------|
| UK corporation tax on profits in the year | 793 | 763 | 671 | 635 |
| Adjustment in respect of previous year | 3 | 3 | 13 | 4 |
| Total current tax | 796 | 766 | 684 | 639 |

Deferred taxation:

| | | | | |
|--|------------|------------|------------|------------|
| Origination and reversal of timing differences | 51 | 47 | (24) | (30) |
| Adjustment in respect of previous year | (3) | (3) | 11 | 11 |
| Effect of tax rate change on opening balance | 27 | 24 | 23 | 20 |
| Total deferred tax | 75 | 68 | 10 | 1 |
| Tax on profit on ordinary activities | 871 | 834 | 694 | 640 |

Factors affecting the tax charge for the year are:

| | | | | |
|---|-------|-------|-------|-------|
| Profit on ordinary activities before tax | 3,569 | 3,399 | 2,545 | 2,352 |
| Profit on ordinary activities multiplied by 23.41% (2012: 24.83%) | 836 | 796 | 632 | 584 |

Effects of:

| | | | | |
|--|------------|------------|------------|------------|
| Difference between capital allowances and depreciation | (15) | (15) | 10 | 10 |
| Movement on non-taxable provisions | (46) | (40) | 15 | 22 |
| Depreciation on non-qualifying assets | 16 | 16 | 17 | 17 |
| Adjustment in respect of previous year | 3 | 3 | 13 | 4 |
| Small company relief | (4) | - | (5) | - |
| Disallowable expenses | 6 | 6 | 2 | 2 |
| Current tax charge for the year | 796 | 766 | 684 | 639 |

Total future tax charges are expected to be marginally higher than the standard rate.

5. Employees

The average number of persons employed by the Society and Group (including Executive Directors) during the year was as follows:

| | Full time 2013 | Part time 2013 | Full time 2012 | Part time 2012 |
|---------------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Head Office and Administration Centre | 50 | 10 | 43 | 10 |
| Branch Offices | 36 | 26 | 33 | 28 |
| | 86 | 36 | 76 | 38 |

6. Directors' Remuneration and Transactions

The emoluments for both Executive and Non-Executive Directors totalled £665,400 for the year (2012: £667,461).

Executive Directors' Emoluments £s

| 2013 | Salary | Performance Related Pay | Taxable Benefits | Pension Contribution | TOTAL |
|---------------|----------------|-------------------------|------------------|----------------------|----------------|
| R M W Gardner | 152,606 | 26,090 | 1,487 | 36,327 | 216,510 |
| L F Bambridge | 113,228 | 19,610 | 961 | 16,860 | 150,659 |
| G M Knappett | 91,132 | 15,086 | 1,819 | 26,645 | 134,682 |
| TOTAL | 356,966 | 60,786 | 4,267 | 79,832 | 501,851 |

2012

| | | | | | |
|---------------|----------------|---------------|--------------|----------------|----------------|
| R M W Gardner | 150,240 | 28,560 | 1,522 | 35,703 | 216,025 |
| L F Bambridge | 87,667 | 20,800 | 977 | 48,155 | 157,599 |
| G M Knappett | 89,678 | 17,486 | 1,270 | 26,188 | 134,622 |
| TOTAL | 327,585 | 66,846 | 3,769 | 110,046 | 508,246 |

Further details on the components of Directors' emoluments can be found in the Directors' Remuneration Report on page 17.

The Executive Directors have the option to sacrifice part of their salary in exchange for the Society making additional pension contributions on their behalf. During the year all three Executive Directors took advantage of this option.

Mr Bambridge also received £4,220 from Sovereign Housing Association for his services as a Non-Executive Director.

Total employee costs increased 10.5% during the year which included an average pay review increase of 2.4%. The Executive Directors' emoluments reduced 1.3% which included a 0.2% increase for the Chief Executive.

Non-Executive Directors' Emoluments £s (comprising fees only)

| | 2013 £ | 2012 £ |
|----------------------------------|----------------|----------------|
| A C D Rann (Chairman) | 39,460 | 38,793 |
| J H Parker (Vice Chairman) | 26,976 | 26,513 |
| P J Brickley | 26,976 | 26,513 |
| B P Eighteen | 24,278 | 22,767 |
| T L Morshead | 21,581 | 8,925 |
| H M E Wright (Resigned 31/05/12) | - | 13,379 |
| R F Simms | 24,278 | 22,325 |
| TOTAL | 163,549 | 159,215 |

The amount shown in respect of Mr A C D Rann is a contribution made to James Cowper LLP for making his services available.

Loans to Directors and connected parties:

The aggregate outstanding balance at the end of the financial year in respect of loans from the Group to Directors and connected persons was £891,503 (2012: £659,128) representing loans to four (2012: three) persons. A register of loans to and transactions with Directors and connected persons is maintained. It is available for inspection by members at the Society's Head Office for the period of fifteen days prior to the Annual General Meeting and at the Annual General Meeting.

| | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|--|---------------------------------|-----------------------------------|---------------------------------|-----------------------------------|
| 7. Loans and Advances to Credit Institutions | | | | |
| Accrued interest | 41 | 41 | 107 | 107 |
| Repayable on demand | 83,789 | 83,220 | 83,840 | 83,571 |
| Other loans and advances by residual maturity repayable: | | | | |
| In not more than three months | 2,000 | 2,000 | 22,300 | 22,300 |
| | 85,830 | 85,261 | 106,247 | 105,978 |

| | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|--|---------------------------------|-----------------------------------|---------------------------------|-----------------------------------|
| 8. Loans and Advances to Customers | | | | |
| Loans and advances to customers net of provisions are analysed as follows: | | | | |
| Loans fully secured on residential property | 604,619 | 562,751 | 549,009 | 501,661 |
| Other Loans | | | | |
| - Loans fully secured on land | 12,883 | 5,565 | 14,637 | 5,651 |
| - Other loans | - | - | 222 | 222 |
| | 617,502 | 568,316 | 563,868 | 507,534 |

At 31st October 2013 the Group had pledged £58.3m (2012: Nil) of mortgage assets to the Bank of England as collateral under the Funding for Lending Scheme.

| | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|---|---------------------------------|-----------------------------------|---------------------------------|-----------------------------------|
| The remaining maturity of loans and advances to customers from the date of the balance sheet is as follows: | | | | |
| On call and at short notice | 84 | 84 | - | - |
| Repayable with remaining maturity: | | | | |
| In not more than three months | 4,938 | 4,644 | 4,953 | 4,528 |
| In more than three months but not more than one year | 17,879 | 16,556 | 16,332 | 15,307 |
| In more than one year but not more than five years | 103,785 | 96,294 | 92,186 | 84,621 |
| In more than five years | 492,031 | 451,849 | 451,260 | 403,838 |
| | 618,717 | 569,427 | 564,731 | 508,294 |
| Less provisions (note 9) | (1,215) | (1,111) | (863) | (760) |
| | 617,502 | 568,316 | 563,868 | 507,534 |

The maturity analysis is produced on the basis that where a loan is repayable by instalment, each such instalment is treated as a separate repayment.

| | Loans fully secured on residential property | | Loans fully secured on land | | Other loans | | Total | |
|---|---|------------------|-----------------------------|------------------|----------------|------------------|----------------|------------------|
| | Group £000s | Society £000s | Group £000s | Society £000s | Group £000s | Society £000s | Group £000s | Society £000s |
| 9. Provisions for Bad and Doubtful Debts | | | | | | | | |
| At 1 November 2012 | | | | | | | | |
| General provision | 481 | 468 | 147 | 57 | 221 | 221 | 849 | 746 |
| Specific provision | 14 | 14 | - | - | - | - | 14 | 14 |
| | 495 | 482 | 147 | 57 | 221 | 221 | 863 | 760 |
| Written off in year | - | - | - | - | - | - | - | - |
| Income and expenditure account | | | | | | | | |
| General provision | 71 | 79 | (17) | (1) | (221) | (221) | (167) | (143) |
| Specific provision | 76 | 51 | - | - | 443 | 443 | 519 | 494 |
| | 147 | 130 | (17) | (1) | 222 | 222 | 352 | 351 |
| At 31 October 2013 | | | | | | | | |
| General provision | 552 | 547 | 130 | 56 | - | - | 682 | 603 |
| Specific provision | 90 | 65 | - | - | 443 | 443 | 533 | 508 |
| | 642 | 612 | 130 | 56 | 443 | 443 | 1,215 | 1,111 |

| | Shares £000s | Loans £000s | Total £000s |
|---|-----------------|----------------|----------------|
| 10. Investments in Subsidiary Undertakings | | | |
| At 1 November 2012 | - | 55,113 | 55,113 |
| Repayment | - | 6,981 | 6,981 |
| At 31 October 2013 | - | 48,132 | 48,132 |

The Society holds directly 100% of the issued voting ordinary share capital of £1 in Newbury Mortgage Services Ltd (NMS), whose principal business activity is the provision of mortgage related finance. The repayment made in the year reflects the reduction in the outstanding loan in NMS. The Society also holds directly 100% of the ordinary share capital of two dormant companies; Newbury Financial Services Ltd and Newbury Insurance Services Ltd. All subsidiaries have been consolidated.

All subsidiary undertakings are registered in England and Wales and operate within the United Kingdom.

| | Group and Society | | | Total £000s |
|------------------------------------|--|--------------------------------|--|----------------|
| | Assets under the course of construction £000s | Land and Buildings £000s | Equipment, fixtures, fittings & vehicles £000s | |
| 11. Tangible Fixed Assets | | | | |
| Cost / valuation | | | | |
| At 1 November 2012 | - | 4,792 | 2,810 | 7,602 |
| Additions | 359 | - | 142 | 501 |
| Disposals | - | - | (176) | (176) |
| At 31 October 2013 | 359 | 4,792 | 2,776 | 7,927 |
| Depreciation | | | | |
| At 1 November 2012 | - | 105 | 2,206 | 2,311 |
| Charge for the year | - | 62 | 293 | 355 |
| Elimination in respect of disposal | - | - | (167) | (167) |
| At 31 October 2013 | - | 167 | 2,332 | 2,499 |
| Net book value | | | | |
| At 31 October 2012 | - | 4,687 | 604 | 5,291 |
| At 31 October 2013 | 359 | 4,625 | 444 | 5,428 |

The Assets under the course of construction comprise costs relating to the replacement of the Society's core IT system.

The freehold properties were revalued on 6 September 2012 on a vacant possession basis as a result of a review by Quintons, chartered surveyors. This interim revaluation produced a £472,567 decrease in value which was debited to the revaluation reserve. The last full valuation took place on 2 March 2009. The valuation of the freehold properties has been reviewed as at October 2013 and approved by the Society's Board.

If the freehold properties had been held under the historical cost basis their net book value as at 31 October 2013 would have been £3,201,070.

Included in the land and buildings above is £1,711,520 (2012: £1,711,520) of non-depreciable land.

The net book value of land and buildings for both the Group and Society is represented by:

| | 2013 £000s | 2012 £000s |
|---|---------------|---------------|
| Freehold | 4,573 | 4,633 |
| Long leasehold | 52 | 54 |
| | 4,625 | 4,687 |
| Net book value of Land and Buildings occupied by the Group and Society for its own activities: | 2013 £000s | 2012 £000s |
| Freehold | 4,312 | 4,218 |
| Long leasehold | 52 | 54 |

12. Other Assets

| | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|---|---------------------------------|-----------------------------------|---------------------------------|-----------------------------------|
| Deferred tax assets | 128 | 111 | 203 | 179 |
| Cash collateral pledged against off-balance sheet contracts | 310 | 310 | 310 | 310 |
| | 438 | 421 | 513 | 489 |

Deferred tax assets comprise:

| | | | | |
|-----------------------|------------|------------|------------|------------|
| General provisions | 134 | 117 | 208 | 184 |
| Prepaid pension costs | (6) | (6) | (5) | (5) |
| | 128 | 111 | 203 | 179 |

| | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|---------------------------------|---------------------------------|-----------------------------------|---------------------------------|-----------------------------------|
| Movement on deferred tax asset: | | | | |
| At 1 November | 203 | 179 | 213 | 180 |
| Deferred tax charge (note 4) | (75) | (68) | (10) | (1) |
| At 31 October | 128 | 111 | 203 | 179 |

Reductions in the UK corporation tax rate from 26% to 24% (effective from 1 April 2012) and to 23% (effective 1 April 2013) were substantively enacted on 26 March 2012 and 3 July 2012 respectively. Further reductions to 21% (effective from 1 April 2014) and 20% (effective from 1 April 2015) were substantively enacted on 2 July 2013. This will reduce the company's future current tax charge accordingly. The deferred tax asset at 31 October 2013 has been calculated based on the rates of 20% and 21% substantively enacted at the balance sheet date.

13. Shares

Held by individuals

Other shares

| | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|---------------------|---------------------------------|-----------------------------------|---------------------------------|-----------------------------------|
| Held by individuals | 627,858 | 627,858 | 598,136 | 598,136 |
| Other shares | 13 | 13 | 13 | 13 |
| | 627,871 | 627,871 | 598,149 | 598,149 |

Shares are repayable from the balance sheet date in the ordinary course of business as follows:

Accrued interest

Repayable on demand

In not more than three months

In more than three months but not more than one year

In more than one year but not more than five years

| | | | | |
|--|----------------|----------------|----------------|----------------|
| Accrued interest | 827 | 827 | 1,617 | 1,617 |
| Repayable on demand | 422,849 | 422,849 | 381,536 | 381,536 |
| In not more than three months | 113,992 | 113,992 | 91,369 | 91,369 |
| In more than three months but not more than one year | 82,907 | 82,907 | 114,552 | 114,552 |
| In more than one year but not more than five years | 7,296 | 7,296 | 9,075 | 9,075 |
| | 627,871 | 627,871 | 598,149 | 598,149 |

14. Amounts Owed to Credit Institutions

Amounts owed to credit institutions are repayable from the balance sheet date in the ordinary course of business as follows:

Accrued interest

On demand

In not more than three months

In more than three months but not more than one year

| | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|--|---------------------------------|-----------------------------------|---------------------------------|-----------------------------------|
| Accrued interest | 135 | 135 | 188 | 188 |
| On demand | - | - | - | - |
| In not more than three months | 32,922 | 32,922 | 3,000 | 3,000 |
| In more than three months but not more than one year | - | - | 4,500 | 4,500 |
| | 33,057 | 33,057 | 7,688 | 7,688 |

Included in the amounts above is £29.9m (2012: Nil) relating to a sale and repurchase agreement of treasury bills borrowed from the Bank of England under the Funding for Lending Scheme.

15. Amounts Owed to Other Customers

Amounts owed to other customers are repayable from the balance sheet date in the ordinary course of business as follows:

| | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|--|------------------------|--------------------------|------------------------|--------------------------|
| Accrued interest | 9 | 9 | 236 | 236 |
| On demand | 26,660 | 26,660 | 35,732 | 35,732 |
| In not more than three months | 44,559 | 44,559 | 27,549 | 27,549 |
| In more than three months but not more than one year | 1,556 | 1,556 | 17,121 | 17,121 |
| | 72,784 | 72,784 | 80,638 | 80,638 |

16. Other Liabilities

Amounts falling due within one year:

| | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|-----------------|------------------------|--------------------------|------------------------|--------------------------|
| Corporation tax | 475 | 445 | 353 | 316 |
| Income tax | 828 | 828 | 837 | 837 |
| Other creditors | 71 | 70 | 86 | 87 |
| | 1,374 | 1,343 | 1,276 | 1,240 |

17. Provisions for liabilities

Financial Services Compensation Scheme

| | Group £000s | Society £000s |
|---------------------------------|----------------|------------------|
| At 1 November 2012 | 400 | 400 |
| Paid in year | (442) | (442) |
| Income and Expenditure account: | | |
| Increase in Provision | 389 | 389 |
| At 31 October 2013 | 347 | 347 |

Financial Services Compensation Scheme

In common with all regulated UK deposit takers, the Society pays levies to the FSCS to enable the FSCS to meet claims against it. The FSCS levy consists of two parts - a management expenses levy and a compensation levy. The management expenses levy covers the costs of running the scheme and the compensation levy covers the amount of compensation the scheme pays, net of any recoveries it makes using the rights that have been assigned to it. During 2008 and 2009 claims were triggered against the FSCS in relation to Bradford and Bingley plc, Kaupthing Singer and Friedlander, Heritable Bank plc, Landsbanki Islands hf, London Scottish Bank plc and Dunfermline Building Society.

The FSCS meets these current claims by way of loans received from HM Treasury. The terms of these loans were interest only for the first three years and the FSCS seeks to recover the interest cost, together with ongoing management expenses, by way of annual management levies on members, including Newbury Building Society, over this period.

In addition to the management levies, the FSCS commenced charging for compensation levies over a number of scheme years commencing 1 April 2012. The provision at 31 October 2013 includes an estimate of the management levy for the scheme year 2013/14. The compensation levy for 2013/14 was paid in the year to 31 October 2013. No provision has been made for any levies relating to 2014/15 and subsequent scheme years.

| | Group £000s | Society £000s |
|--|----------------|------------------|
| 18. Reserves | | |
| General Reserves | | |
| At 1 November 2012 | 40,731 | 39,263 |
| Profit for the financial year | 2,698 | 2,565 |
| At 31 October 2013 | 43,429 | 41,828 |
| Revaluation Reserve | | |
| At 1 November 2012 and 31 October 2013 | 1,706 | 1,706 |

The potential tax liability on the surplus on revaluation is £341,000 (2012: £417,000). This liability would crystallise if the revalued assets were sold; no deferred tax has been provided for this amount.

| | Group 2013 £000s | Society 2013 £000s | Group 2012 £000s | Society 2012 £000s |
|--|------------------------|--------------------------|------------------------|--------------------------|
| 19. Capital and Other Financial Commitments | | | | |
| a. Capital commitments contracted for but for which no provision has been made in the accounts | 482 | 482 | 5 | 5 |
| b. Annual commitments under non-cancellable operating leases are as follows:- | | | | |
| Land and buildings | | | | |
| • Leases which expire within one year | 19 | 19 | - | - |
| • Leases which expire within two to five years inclusive | 25 | 25 | 19 | 19 |
| • Leases which expire after more than five years | 75 | 75 | 50 | 50 |

The Group has a commitment to repurchase treasury bills accounting to £30m (2012: nil)

20. Financial Instruments

a. Off-Balance Sheet Hedging Instruments

The Group has a well established formal structure for managing risks which includes formal risk policies, risk limits, reporting structures, mandates and control procedures. This structure begins with the Board of Directors which delegates responsibility for hedging risks to the Assets & Liabilities Committee (ALCO).

Financial instruments used by the Group for risk management purposes include off-balance sheet or derivative instruments. In accordance with the Building Societies Act 1986 such instruments are only used to limit the extent to which the Group will be affected by changes in interest rates.

As part of its responsibilities, ALCO approves the use of specified off-balance sheet instruments within approved limits and business activities. The Group does not undertake transactions for trading or speculative purposes and consequently all off-balance sheet financial instruments are classified as hedging contracts.

The off-balance sheet instruments used by the Group in managing its balance sheet risk exposures are interest rate swaps. These are used to protect the Group from exposures arising principally from fixed and capped rate mortgage lending, fixed rate savings products and deposit funding. The duration of the off-balance sheet contracts is generally short to medium-term and their maturity profile reflects the nature of exposures arising from underlying business activities.

Under an interest rate swap, the Group agrees with another party to exchange at specific intervals the difference between fixed rate and floating rate interest amounts calculated by reference to an agreed notional principal amount.

b. Risk Management

The main financial risks arising from the Group's activities are credit risk, liquidity risk and interest rate risk. The Board reviews and agrees policies for managing each of these risks, and these are summarised below.

Credit Risk

All loan applications are assessed with reference to the Group's Lending Policy. Changes to Policy are approved by the Credit Committee and the approval of loan applications is mandated. ALCO is responsible for approving treasury counterparties and limits.

Liquidity Risk

The Group's policy is to maintain sufficient funds in a liquid form at all times to ensure that the Group can meet its liabilities as they fall due. The objective of liquidity is to help smooth mismatches between maturing assets and liabilities and to provide a degree of protection against any unexpected development that might arise.

Interest Rate Risk

The Group is exposed to movements in interest rates reflecting the mismatch between the dates on which interest receivable on assets and interest payable on liabilities are next reset to market rates or, if earlier, the dates on which the instruments mature. The Group manages this exposure continually by using both on and off-balance sheet instruments.

c. Interest Rate Risk Exposure

The table below summarises these repricing mismatches as at 31 October 2013. Items are allocated to time bands by reference to the earlier of the next interest rate repricing date and the maturity date.

| | 3 months or less £000s | More than 3 months, less than 6 months £000s | More than 6 months, less than a year £000s | More than a year, less than 5 years £000s | Non- interest bearing £000s | Total £000s |
|--|------------------------------|--|--|---|--------------------------------------|----------------|
| Assets | | | | | | |
| Liquid assets | 157,265 | - | - | - | 420 | 157,685 |
| Loans and advances to customers | 502,034 | 12,158 | 4,413 | 100,113 | (1,216) | 617,502 |
| Tangible fixed assets | - | - | - | - | 5,428 | 5,428 |
| Other assets | - | - | - | - | 745 | 745 |
| Total Assets | 659,299 | 12,158 | 4,413 | 100,113 | 5,377 | 781,360 |
| Liabilities | | | | | | |
| Shares | 536,841 | 46,016 | 36,891 | 7,296 | 827 | 627,871 |
| Amounts owed to credit institutions and other customers | 104,141 | 1,186 | 370 | - | 144 | 105,841 |
| Other liabilities | - | - | - | - | 2,166 | 2,166 |
| Provision for liabilities and charges | - | - | - | - | 347 | 347 |
| Reserves | - | - | - | - | 45,135 | 45,135 |
| Total Liabilities | 640,982 | 47,202 | 37,261 | 7,296 | 48,619 | 781,360 |
| Off-balance sheet items | 114,000 | (13,500) | (3,000) | (97,500) | - | - |
| Interest rate sensitivity gap | 132,301 | (48,544) | (35,848) | (4,683) | (43,242) | - |
| Cumulative surplus | 132,317 | 83,773 | 47,925 | 43,242 | - | - |

The comparatives as at 31 October 2012 were as follows:

| | | | | | | |
|--|----------------|---------------|---------------|---------------|---------------|----------------|
| Assets | | | | | | |
| Liquid assets | 161,055 | - | - | - | 404 | 161,459 |
| Loans and advances to customers | 478,182 | - | 13,878 | 72,671 | (863) | 563,868 |
| Tangible fixed assets | - | - | - | - | 5,291 | 5,291 |
| Other assets | - | - | - | - | 742 | 742 |
| Total Assets | 639,237 | - | 13,878 | 72,671 | 5,574 | 731,360 |
| Liabilities | | | | | | |
| Shares | 472,905 | 53,002 | 61,550 | 9,075 | 1,617 | 598,149 |
| Amounts owed to credit institutions and other customers | 66,281 | 12,428 | 9,193 | - | 424 | 88,326 |
| Other liabilities | - | - | - | - | 2,048 | 2,048 |
| Provision for liabilities and charges | - | - | - | - | 400 | 400 |
| Reserves | - | - | - | - | 42,437 | 42,437 |
| Total Liabilities | 539,186 | 65,430 | 70,743 | 9,075 | 46,926 | 731,360 |
| Off-balance sheet items | 83,000 | - | (15,000) | (68,000) | - | - |
| Interest rate sensitivity gap | 183,051 | (65,430) | (71,865) | (4,404) | (41,352) | - |
| Cumulative surplus | 183,051 | 117,621 | 45,756 | 41,352 | - | - |

d. Fair Values of Financial Assets and Financial Liabilities

Set out below is a comparison of carrying values of some of the Group's financial assets and financial liabilities as at 31 October 2013. The Group does not undertake transactions for trading or speculative purposes. The table excludes certain financial assets and financial liabilities which are not listed or publicly traded, or for which a liquid and active market does not exist. It therefore excludes items such as mortgages, share accounts and deposits with banks. Market values have been used to determine the fair value of interest rate swaps and debt securities held.

| | Group and Society | | | |
|---|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| | 2013 Book value £000s | 2013 Fair value £000s | 2012 Book value £000s | 2012 Fair value £000s |
| Financial assets and liabilities for which active markets exist | | | | |
| Interest rate swaps | - | (1,289) | - | (2,454) |

The table below shows the notional principal amounts and credit risk weighted amounts of derivatives. Notional principal amounts indicate the volume of business outstanding at the balance sheet date and do not represent amounts at risk. The credit risk weighted amount has been calculated in accordance with guidance on the solvency ratio issued by the Financial Services Authority. The replacement cost represents the cost of replacing contracts with positive value calculated at market rates current at the balance sheet date. This reflects the Group's maximum exposure should all counterparties default.

| | Group and Society | |
|-------------------------------|-----------------------|-----------------------|
| | 2013 £000s | 2012 £000s |
| Unmatured interest rate swaps | | |
| Notional principal amounts | 119,000 | 83,000 |
| Credit risk weighted amounts | 240 | 66 |
| Replacement cost | 85 | - |

Hedges

Gains and losses on instruments used for hedging are not recognised until the exposure that is being hedged is itself recognised. Unrecognised losses on hedges at the balance sheet date were £1,289,000 (2012: £2,454,000). These losses represent the expected future cost of interest rate hedges to the Group, given current economic conditions and after taking account of unrealised gains and losses which have been recognised in the balance sheet as at 31 October 2013. The Group expects to realise losses during the forthcoming financial year of £920,000 (2012: £1,164,000). Of the unrecognised gains and losses on hedges as at 1 November 2012, the effect on profit for the year was a loss of £1,064,000 (2012: £1,037,000).

21. Pension Scheme

The Society operates a stakeholder defined contribution pension scheme and contributes to some other individual personal pension arrangements. The assets are held separately from those of the Society in independently administered funds. In addition the Society provides death in service cover for its employees. This is fully insured under the Newbury Building Society Death In Service Scheme. The pension cost charge represents contributions payable by the Society to the individual employee funds and death in service premiums and amounted to £374,000 (2012: £381,000). There were contributions payable at the year end of £26,000 (2012: £29,000). There was a prepayment at the year end of £30,000 (2012: £23,000) for the Society Death in Service Scheme.

Annual Business Statement as at 31 October 2013

| | 2013 % | Statutory Limit % |
|---------------------------------|-----------|----------------------|
| 1. Statutory Percentages | | |
| Lending limit | 2.3 | 25 |
| Funding limit | 14.4 | 50 |

The above percentages have been calculated in accordance with the provisions of the Building Societies Act 1986.

The Lending limit measures the proportion of business assets not in the form of loans secured on residential property. Business assets are the total assets of the Group plus provisions for bad and doubtful debts less liquid assets and tangible fixed assets as shown in the Group balance sheet.

The Funding limit measures the proportion of shares and borrowings not in the form of shares held by individuals.

The statutory limits are prescribed in building society legislation and ensure that the principal purpose of a building society is that of making loans which are secured on residential property and are funded substantially by its members.

| | 2013 % | 2012 % |
|--|-----------|-----------|
| 2. Other Percentages | | |
| Gross capital as a percentage of shares and borrowings | 6.15 | 6.18 |
| Free capital as a percentage of shares and borrowings | 5.50 | 5.53 |
| Liquid assets as a percentage of shares and borrowings | 21.49 | 23.52 |
| Profit after tax as a percentage of mean total assets | 0.36 | 0.26 |
| Management expenses as a percentage of mean total assets | 0.90 | 0.86 |

The above percentages have been prepared from the Group accounts:

- 'Shares and Borrowings' represents the aggregate of shares, amounts owed to credit institutions and amounts owed to other customers;
- 'Gross Capital' represents the aggregate of general reserves and revaluation reserve;
- 'Free Capital' represents the aggregate of gross capital and general provisions for bad and doubtful debts less tangible fixed assets;
- 'Mean total assets' represents the average of the total assets at the beginning and end of the financial year;
- 'Liquid Assets' has the same meaning ascribed in the Group Balance Sheet;
- 'Management Expenses' represents the aggregate of administrative expenses and depreciation shown in the Group Income and Expenditure Account.

3. Directors and Other Officers as at 31 October 2013

| Name | Year of Birth | Business occupation | Date first appointed | Other directorships |
|--|---------------|---|----------------------|---|
| A C D Rann FCA | 1953 | Chartered Accountant | 01/03/96 | James Cowper LLP; James Cowper Corporate Finances LLP; Kreston James Cowper Ltd; James & Cowper Trustees Ltd; James & Cowper Bloodstock Ltd; JC Payroll Services Ltd; Newbury Mortgage Services Ltd; JC (Corporate) Rann Ltd; James Cowper Capital Ltd; James Cowper Services Ltd |
| J H Parker MA (Cantab), FCA, ACIB | 1949 | Company Director | 17/04/07 | Affordable Housing Finance Plc; The Housing Finance Corporation Ltd |
| L F Bambridge BA (Hons), ACA, AMCT | 1963 | Building Society Finance Director | 23/07/07 | Sovereign Housing Association Ltd |
| P J Brickley BSc (Hons) | 1960 | Global Chief Information Officer | 01/07/08 | None |
| B P Eighteen ACA | 1954 | Managing Director | 27/10/09 | Thames Vale Investments Ltd; Thames Vale Properties Ltd |
| R M W Gardner MA (Hons) | 1960 | Building Society Chief Executive | 01/09/06 | Newbury and Thatcham Hospital Building Trust Ltd; Newbury Mortgage Services Ltd; Newbury Financial Services Ltd (non trading); Newbury Insurance Services Ltd (non trading) |
| G M Knappett MA, C Math | 1951 | Building Society Development Director | 01/11/02 | Newbury College Corporation |
| R F Simms BA (Hons) | 1965 | Director Corporate Services - Insurance | 28/06/10 | BGL Group |
| T L Morshead FCIM | 1956 | Company Director | 01/06/12 | Mortgage Brain Holding Ltd; Assurant Group Ltd; National Friendly Society Ltd; Morshead Consulting Ltd; Assurant Life Ltd; Mortgage Brain Ltd; The Mortgage Trading Exchange Ltd; MBL Financial Services Ltd; Premier Processing Services Ltd; 425 Direct Ltd |

Mr Gardner, Mr Bambridge and Mr Knappett each have a service contract with the Society terminable by either party giving 12 months notice. In the event of amalgamation, transfer of engagements or transfer of business where the Executive Director's employment is to be terminated the Society shall give not less than 24 months notice. The agreements were signed on 30 November 2001, 14 December 2008 and 1 November 2002 respectively.

Other Officers

Phillippa Cardno - Head of Operations
Erika Neves BSc (Hons), DIMA - Head of Conduct
Philip Relf BA (Hons), ACIS - Head of Compliance & Company Secretary
Rob Thomas BSc (Hons), ACA - Head of Finance
Ian Thompson FCIB - Head of Treasury & Risk

The only other officer who held a directorship as at 31 October 2013 was Ian Thompson who was a Director of Education Business Partnership West Berkshire.

Auditor

KPMG Audit Plc
One Snowhill, Snow Hill Queensway, Birmingham B4 6GH

Bankers

National Westminster Bank Plc
30 Market Place, Newbury, Berkshire RG14 5AJ

Solicitors

Documents may be served on the above named Directors at the following address:

Charles Lucas and Marshall
28 Bartholomew Street, Newbury, Berkshire RG14 5EU

Staff

The Board would like to thank all our members of staff without whom we would not have achieved the performance set out in these accounts.

Branches

| | |
|----------------------------------|---|
| Abingdon | Helen McMahon • Charlotte Claydon • Faye Hook • Jenna Powell • Holly Stevenson • Laura Thorpe |
| Alton | Ellie Pearson • Becky Mountfield • Julie Pink • Daniel Shah |
| Andover | Brett Humphrey • Charlotte Barham • Kat Pearse • Hilary Sacree • Sheila Sandham • Trudi Smart |
| Basingstoke | Harriette Lane • Matt Long • Emily Lucas • Jessica McAuley • Lucy Parnell • Nicola Pope • Shannon Rigler |
| Didcot | Kate Rockall • Norma Banks • Heather Evans • Hannah Tame |
| Hungerford | Ella Bright • Sarah Hubbard • Sarah McNaught-Davies • Kayleigh Tingle • Paula Wheeler |
| Newbury | Jane Boshier • Jill Bennett • Pippa Bracey • Shingai Chipfupa • Pamela Dobson • Rachel Hawkins • Laura Heal • Nicola King-Head • Sue Mason • Jordan Sharpe • Emma Trincas |
| Thatcham | Eve McDowell • Suzanne Allen • Linda Ardis • Debbie Brockett • Amanda Conway-Jones • Amba Goodall • Karen Griffin |
| Whitchurch | Lisa Couch • Fiona Cornish • Anna Royle |
| Winchester | Sandra Smith • Emily Bourne • Becky Davies • Lisa Wedge • Leigh Yates |
| Wokingham | Debbie Gadd • Charlotte Hall • Mandi Clacey • Jac Goddard • Tom Kilminster |
| Area Managers | Karen Smith • Martin Yates |
| Business Managers | Diane Long • Paul Holt • James Sewell |
| Business Support Managers | Stacey Davies • Emma Lavers • Clare Taylor |

Head Office

| | |
|--|--|
| Compliance | Lynn Fiske • Charlotte Courtenay |
| Customer Services | Melanie Mildenhall • Nick Croxford • Sue Newcombe • Deborah Bailey • Joan Bennett • Chloe Brock • Rose Fishlock • Emma Franklin • Janet Jex • Melissa Kenah • Diana Lewis • Jane Mason • Louise McCormack • Laura Pitcher • Gemma Robinson • Katie Rocks • Lynn Small • Kim Smyth • Sian Stacey • Katie Stubbs • Elliot Walker • Hannah Westlake |
| Executives | Roland Gardner • Lee Bambridge • Geoff Knappett • Phillippa Cardno • Erika Neves • Philip Relf • Rob Thomas • Ian Thompson |
| Finance | Lynda Ralph • Ruth Bowden • Cheryl Bowers • Todd Gilmartin • Deborah Springer |
| Human Resources | Anne-Marie Goldsmith |
| ICT | Traci Anne Sharp • Ian Willson • Vicky Boyles • Lisa Dixon • Ben Egan • Seth Ford • Rose Hallett • Piotr Jaworski • Nicola Martin • Shiv Stacey • Hayley Watt • Laura Wilson |
| Lending | Roger Knight |
| Marketing | Steve White • Liz Mead • Steve Scheja-Terry • Chloe Somerville • Daryl Wing |
| Personal Assistants to the Executives | Cara Holley • Jacky Reenan • Marie Stanley |
| Premises, Health and Safety | Sharon Golding • Peter Evans • Phillip Graham • Michael Goodall |
| Treasury and Risk | Louise Keep |
| Valuer | Ann Davidson |

Abingdon

1 West St. Helen Street
Abingdon-on-Thames
Oxfordshire OX14 5BL
01235 527750
abingdon@newbury.co.uk

Alton

47 High Street
Alton
Hampshire GU34 1AW
01420 84275
alton@newbury.co.uk

Andover

35 High Street
Andover
Hampshire SP10 1LJ
01264 361455
andover@newbury.co.uk

Basingstoke

5-6 Chelsea House
Festival Place, Basingstoke
Hampshire RG21 7JR
01256 816813
basingstoke@newbury.co.uk

Didcot

136 The Broadway
Didcot
Oxfordshire OX11 8RJ
01235 813431
didcot@newbury.co.uk

Hungerford

127 High Street
Hungerford
Berkshire RG17 0DL
01488 684705
hungerford@newbury.co.uk

Newbury

105b Northbrook Street
Newbury
Berkshire RG14 1AA
01635 522588
newbury@newbury.co.uk

Thatcham

4 High Street
Thatcham
Berkshire RG19 3JD
01635 864996
thatcham@newbury.co.uk

Whitchurch

1 Market Place
Whitchurch
Hampshire RG28 7AG
01256 892034
whitchurch@newbury.co.uk

Winchester

143 High Street
Winchester
Hampshire SO23 9AY
01962 852716
winchester@newbury.co.uk

Wokingham

19 Broad Street
Wokingham
Berkshire RG40 1AU
0118 978 5945
wokingham@newbury.co.uk

Head Office

17 Bartholomew Street
Newbury
Berkshire RG14 5LY
01635 555700
enquiries@newbury.co.uk

Visit **newbury.co.uk**

Follow us @NewburyBS on 